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H. H. Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah The Emir of the State of Kuwait

H. H. Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah The Crown Prince of the State of Kuwait



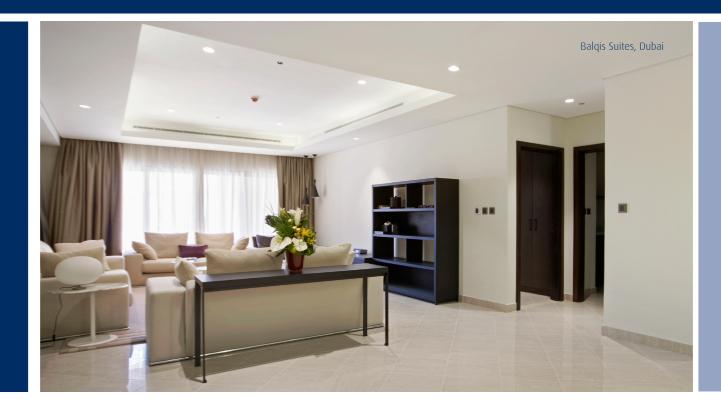
## IFA Hotels & Resorts a leading international developer of mixed-use resorts

**32 Projects** 

**13 Countries** 

**4 Continents** 

Over 9,000 keys





#### **Project Highlights:**

#### **Middle East**

Balqis Residence, Palm Jumeirah, Dubai Residences, Palm Jumeirah, Dubai Fairmont The Palm, Dubai Fairmont Heritage Place, The Palm, Dubai The 8, Palm Jumeirah, Dubai The Palm Residence, Dubai Laguna Tower, Dubai Mövenpick Hotel Jumeirah Lakes Towers YOTEL, Dubai Alabadiyah Hills, Lebanon Four Seasons Hotel Beirut, Lebanon

#### Africa & Indian Ocean

Entabeni Private Game Reserve, South Africa Fairmont Zimbali Lodge, South Africa Fairmont Zimbali Resort, South Africa Fairmont Heritage Place, Zimbali, South Africa Zimbali Coastal Resort, South Africa Zimbali Lakes Resort, South Africa Zimbali Office Estate, South Africa Legend Golf & Safari Resort, South Africa Zanzibar Beach Hotel Zebra Lodge, South Africa Zilwa, Private Island Estate, Seychelles

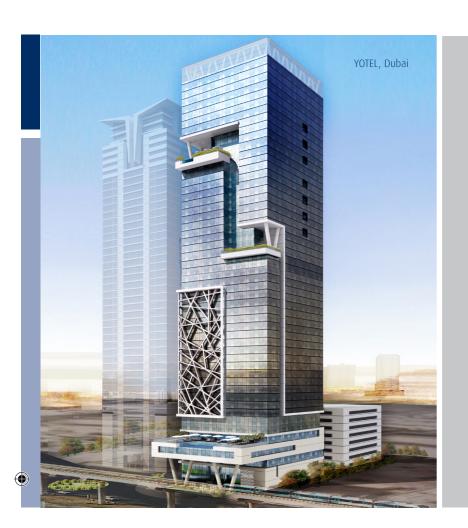
#### Asia

YOTEL Singapore

#### **Europe & North America**

Pine Cliffs Resort, Portugal YOTEL Schiphol, The Netherlands YOTEL, Charles De Gaulle, Paris YOTEL Heathrow, UK YOTEL Gatwick, UK YOTEL New York, USA





Net Profit (KD) 3,939,603	Earning Per Share (Fils) 6.47					
Currency	2016 KD	2015 KD				
Total Income Shareholders Equity Net Profit Earnings Per Share (Fils) Total Assets	34,186,499 64,327,543 3,939,603 6.47 288,746,239	40,851,611 61,099,980 2,401,874 3.95 294,321,279				
Currency	2016 USD	2015 USD				
Total Income Shareholders Equity Net Profit Earnings Per Share (Cents) Total Assets	111,602,053 209,997,692 12,860,860 21 942,614,018	134,347,154 200,935,559 7,898,953 13 967,923,305				

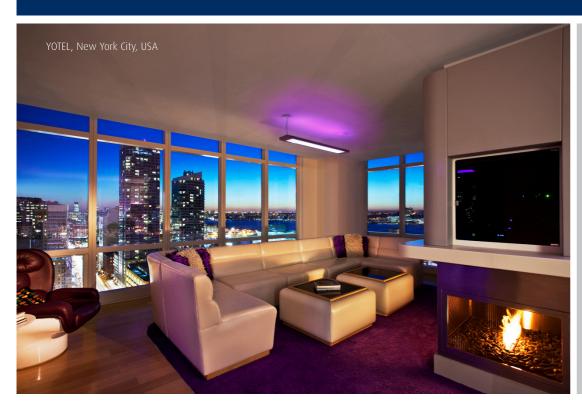
### **Board Members**

Talal Jassim Al-Bahar – Chairman Ibrahim Saleh Al-Therban – Vice Chairman Marzouq Jassim Al-Bahar – Director Abeyya Ahmed Al-Qatami – Director Bandar Sulaiman Al-Jarallah – Director Emad Abdullah Abdullrahman Al-Essa – Director





## Message from the Chairman and Vice Chairman





**Dear Shareholders,**For the fiscal year 2016, IFA Hotels & Resorts recorded year end revenue of KD 44,017,599 (US\$ 143,695,745), with a net profit attributable to the Owners of the parent company totaling KD 3,939,603 (US\$ 12,860,860) which is 6.47 fils per share.

Shareholders' equity increased to KD 64,327,543 (US\$ 209,997,692), while the company's total assets reduced by 1.9% to KD 288,746,239 (US\$ 942,614,018) compared to KD 294,321,279 (US\$ 967,923,305) for 2015.

In Dubai, our plans for future growth within our land bank on Palm Jumeirah have become more solidified and we expect new project start up in this area within 2017. Regional macroeconomic factors have been challenging, however our overriding strategy of mitigating risk through diverse revenue streams as well as geographies has stood us in good stead.

Our regional CEOs will describe each of their areas of responsibility and the key achievements for the year and also

their thoughts on the coming twelve months. I would like though to summarize those areas for the group which accentuate our focus for the past year.

Th8 on Palm Jumeirah has made great strides towards completion during the course of 2016, structurally the project topped out in the third quarter and finishing works are progressing well. Despite quite challenging local conditions, demand for the project remains steady and improvements in revenue were seen towards the last quarter by injecting fresh product features and ensuring competitiveness.

May saw the ground breaking on Yotel's first entry property in Dubai, along Sheikh Zayed road. The property contains 582 cabins and serviced apartments as well as co-working spaces, meeting rooms, gym and pool-deck. The property is scheduled to open in 2018 and work is progressing well.

Alongside this, Yotel also opened a new hotel in Paris' Charles de Gaulle airport within terminal 2E. Just like all other YotelAir

locations, the Paris hotel is bookable by the hour and ideal for travelers with a long layover or looking to catch an early flight. Yotel, Charles de Gaulle is proof that the brand can continue to cross boundaries between affordable air transit and luxury travel at value. Given the youth of the brand we see real range to stretch the Yotel brand globally and at pace.

The year also saw IFA Hotel Investments look to broaden their portfolio of services and also enhance operational capability. One of the key strategies was to tie up with an innovative and expanding hospitality operator which was achieved with our joint venture partnership with Bespoke Hotels, finalized in April this year. Bespoke Hotels currently operates more than 200 properties worldwide with a portfolio under management of over 9,500 rooms. By founding Bespoke Hotels MEA, the group has automatically increased exposure to a world class distribution and operational backbone and further brought a recognized and modern brand to take advantage of the growing holiday home market in the UAE and elsewhere in the region.

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The past year saw a key milestone in our South African operation with the delivery of our Zimbali Suites project. KwaZulu-Natal continues to see demand for upmarket secure residential property. The Zimbali Suites project is located next to the Fairmont Hotel and are world-class serviced suites with access to services, activities and amenities already offered at the resort and hotel. This distinctive development also offers investors our exclusive rental program which sees our owners become their own hoteliers.

The wider resort witnessed strong revenue figures through both the main proprietary assets of The Lodge and Fairmont managed hotels, both showing notable resilience amongst stiff competition and a challenging local market.

2016 has seen key development targets met in Zimbali Suites and the continued delivery of The8. Steady revenue in key properties such as Fairmont The Palm and Fairmont Zimbali has been encouraging within a tougher marketplace. Yotel remains

a core route for expansion with new assets being both signed as well as brought to market. 2017 should bring the completion of key assets on Palm Jumeirah, with further growth of our operational divisions in both scope and breadth of service and I look forward to a positive 2017.

As ever, we rely on the consistent support of our personnel, partners, clients and shareholders who are crucial in aiding our lasting success. I would like to convey our appreciation for their continued commitment and may 2017 bring further benefits to all

Sincerely,

Talal Jassim Al-Bahar

Chairman

Ibrahim Saleh Al-Therban

Vice Chairman



## Message from Khaled Esbaitah, Chief Executive Officer, IFA Hotels & Resorts, Middle East





#### **IFA Hotels and Resorts Middle East**

This year has seen considerable progress towards delivery of The8, which saw the main superstructure completed and finishing works internally advance substantively. Balqis Residence also saw an increase in development progress towards completion and surpassed 90% within the last month of the year. Our preparation for future projects within the Crescent of Palm Jumeirah is nearing design and approval consent for the reconstitution of this section of our land for development.

#### **Market Dynamics**

The UAE saw reduced GDP growth in 2016, with an overall percentage gain of 2.5% up to AED1.64 trillion. Several key sectors saw reductions in investment and infrastructure spending most especially in the Oil and Gas sector. Dubai saw population increases to a current level of 2.77 Million permanent residents, absorbing much of the increased supply, however GDP growth was also slower at an estimated 2.7% and employment net growth of only 1.5%, as many businesses took a wait and see approach to expansion plans.

With more stable and thus predictable oil prices the wider sentiment towards real estate investment has steadied. Rental pricing would seem to have reached the bottoming out stage of the cycle, with only marginal declines in apartment rentals seen in Q4 2016. Citywide decreases in residential apartment sales pricing were reflected on Palm Jumeirah with the last quarter only witnessing 0.2% decline against a year-on-year decrease of 3.4%. 2017 should see a relatively stable environment with limited downside risk, unless significantly influenced by outside factors not directly related to the local supply and demand dynamic. Increased spending is likely in 2017 on real estate projects, an estimated \$100 Billion USD of tenders are expected as the run up to EXPO 2020 continues.

Of the predicted 17,000 units to be delivered in 2016, total deliveries actually reached 14,600 in the residential sector. Delivery for 2017 is heavily weighted in the outer areas of Dubai, with Dubailand expected to take precedence. This year saw a skewed delivery schedule due to large scale deliveries in Reem (1,000 townhouses) and City Walk (1,200 apartments). Month-on-month residential transactions fluctuated wildly during 2016 compared to the previous year, months of large scale decline, most especially

at the start of the year of close to 42%, started to turnaround in the last quarter with November seeing a 17% increase.

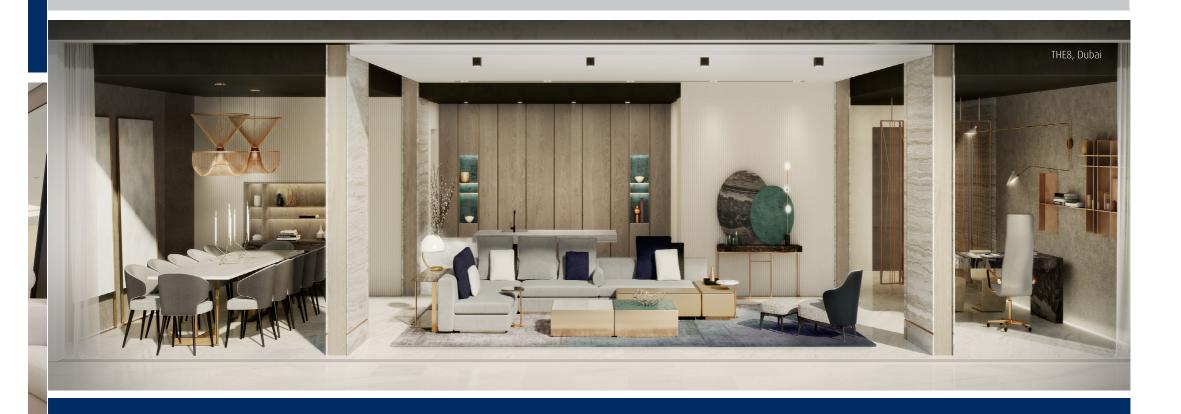
#### Project Update

As mentioned, main structural works on The8 were completed during 2016 and internal finishing work commenced especially within the residential component of the project. The Sales and Marketing efforts truly kicked in during the latter part of 2016. Pricing for the product remains robust and by introducing innovative payment scheduling and benefits we have maintained revenue whilst not unduly sacrificing margin.

Proof of the product's enduring attractiveness has been observed through existing client interest, upgrade and further purchase as well as referral of new owners. We strived throughout the year to ensure regular communication and assurance, given that market sentiment has remained weak throughout the year. All components of the project have advanced in line with our expectations and we are confident of construction completion during the course of 2017.







Balqis Residence has reached several key milestones within the year towards handover, we have seen finishing works completed in one of the main blocks and many of the villas. Our goal in 2017 is to handover to residential clients mid-year and we also expect more interest in sales and marketing as we close in and surpass this point.

#### **Project Pipeline**

Submission of design for the new Yotel adjacent to Balqis has taken place which increases both key count and efficiency on the project. The design is more contemporary and makes far better use of the land asset as well as improving future revenue expectations for the development.

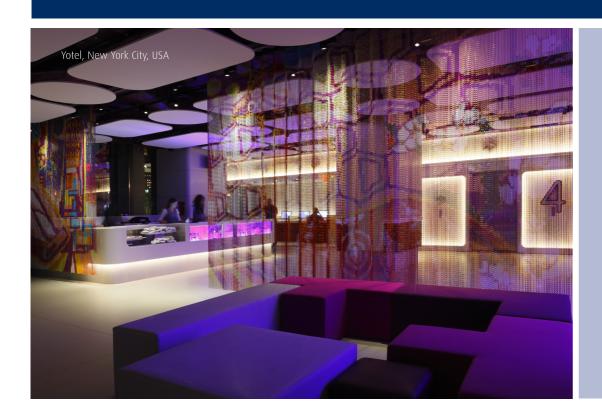
Detailed design approval is expected during the first months of 2017 on the revised project on plot C17a. Again the project utilizes the land more effectively and also provides a product mix based on feedback from The8.

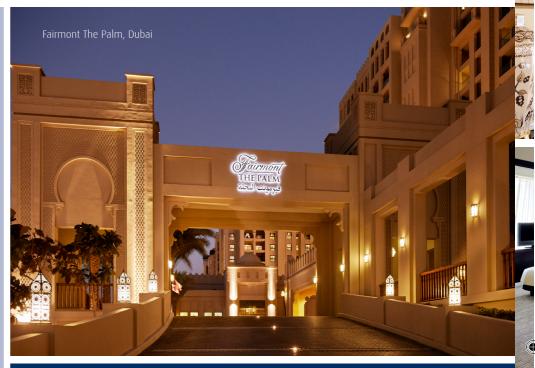
To conclude, 2016 has been a year of substantial progress towards delivery of our two main development assets on Palm Jumeirah and 2017 should see the conclusion of construction

on these assets. We also look to achieve not only approvals across the remaining development pieces but also anticipate starting works in the coming twelve months.



## Message from Joe Sita, Chief Executive Officer, IFA Hotel Investments





#### **IFA Hotel Investments 2016**

In its seventh successful year of operation, IFA Hotel Investments (IFA HI) has overseen the management of almost USD 172 Million in operating revenues across the IFA Hotels & Resorts and partners' portfolio. In addition to managing premium hospitality assets, IFA HI completed an operational restructure of the company towards the latter part of the year, as a result of the continued growth and diversification of IFA Residential Services interests outside the residential sector, fueling tremendous growth opportunity and new business ventures for IFA HI.

In addition IFA HI also continues to support the management and expansion of the YOTEL brand, a key driver in the company's growth across developed markets. Significant achievements for the 2016 fiscal year are outlined below for each operational asset.

#### Fairmont The Palm hotel and The Residences (North and South)

For the second year running, the hotel market in Dubai had a challenging operating year as new supply and the strong US dollar put pressure on both occupancy levels and average rates across the Emirate. RevPAR in the Dubai market in 2016 finished 9.4% below prior year, driven by a 9.9% average rate decline. Despite

the challenging market conditions, Fairmont The Palm continued to perform strongly with occupancy levels reaching 87% in 2016 (84% in 2015) which is more than offset the ADR shortfall resulting in RevPAR finishing ahead of prior year by 1.2%. Profitability at the hotel finished short of expectations with a number of key areas such as Ba restaurant's closure and revised posting of Master Community fees, these had a significant impact on both GOP and EBITDA conversion.

On a positive note, numerous initiatives were successfully enacted in 2016 that have yielded positive results to the hotels operation. The hotel realized significant energy savings YoY, the hotel successfully leased a Jewellery retail outlet, the beachwear outlet is progressing steadily with a temporary location, work on the Indian Restaurant and Tiki have commenced with opening anticipated in 2017.

The Okku lease is anticipated to commence in 2017, and, as part of the negotiations with Accor/Fairmont, base and incentive management fees have been reduced, the Series B Pref. Shares (\$10M) have been waived and the Capital Replacement Reserve has been reduced. All these initiatives are expected to result in strong gains on both top and bottom line going forward into 2017.

#### The Palm Residences & RIVA

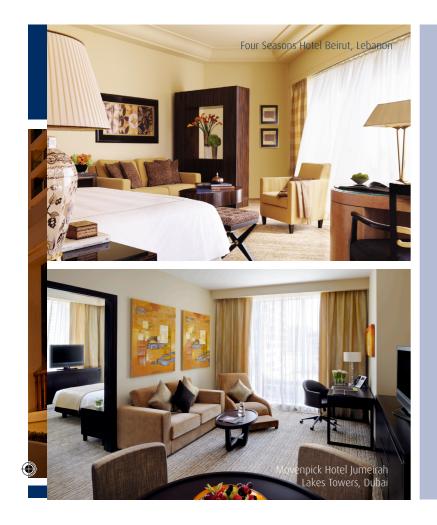
In 2016, RIVA had a very challenging year when compared with both budget and prior year. In mid-October 2016, access to the beachfront outside Shoreline buildings 7 & 8 was prevented by Nakheel's security providers amidst wider concerns regarding access to the beachfront alongside the Shoreline apartment buildings on Palm Jumeirah. IFA Asset Management and Legal have been, as a matter of urgent priority, analyzing different proposals to offer a fair license fee payment to Nakheel whilst still maintaining club viability. Discussions are ongoing at the highest level and commercial terms have now been agreed. Beach access has been an ongoing issue of debate since 2009, which unfortunately came to a climax at peak season during a challenging year. All efforts are being made to ensure operations return to normal as soon as possible. Movenpick will take over operations from Whissle, with payroll and economies of scale efficiencies anticipated for both MHJLT and RIVA in the near future.

#### **Mövenpick Hotel Jumeirah Lakes Towers**

The 168-room Mövenpick condo-hotel which opened in late 2013, continued to operate as the market leader both in terms of occupancy as well as RevPAR within its competitor set. The hotel finished 2016











with an occupancy in excess of 88%, over 13 percentage points ahead competition, which drove the hotel's RevPAR index to 122 which ranks 1 out of 6.

The hotel undertook a rigorous review of operational expenses which resulted in profitability improving significantly during the year and GOP closing ahead of prior year by 1% in spite of lower revenue levels. Focus remains on yielding stronger ADR during peak business periods. The two leased food and beverage outlets which opened in 2016 ("Couqley" and "Spice and Ice"), have helped establish the cluster as a Food and Beverage destination within Jumeirah Lakes Towers.

The Hotel Condo guarantee period ended in November 2016, focus has been on determining and setting up the processes for the transition to the revenue split return model. Our Asset Management team, IFA Finance, IFA Owner Services, the hotel team, and the community manager have been in collaboration to ensure a smooth transition for the Hotel Condo Owners as well as renewed profit protection procedures within the hotel to ensure the return payments are covered by the hotel operation.

#### Four Season's Hotel Beirut

Continued turbulence in the region had an effect on performance of the Four Seasons Beirut. The hotel however posted the highest average rate in the market, noting a premium of \$182 to the competitive set. Whilst top line revenues were relatively stagnant when compared with the year before, the hotel's review of both operating and overhead expenses resulted in significant improvements to profitability. Net Operating Income at the hotel recorded a surplus of 14% over 2015, despite slightly lower revenues. Thus proving The Four Seasons Beirut hotel is committed to delivering value in excess of the market average through maintaining the Four Season's standard of excellence.

#### Yotel

The airport Yotels, including the newly opened Charles de Gaulle, performed strongly in 2016, with the exception of Heathrow which encountered numerous closures as a result of airport renovations. Gatwick and Schiphol noted revenue surpluses of 7.8% and 3.1% to budget respectively, whilst Charles de Gaulle managed an occupancy level in excess of 73% with only a few months of trading. Yotel New York finished the year with a 94% occupancy

level, an extremely positive achievement given the ongoing market challenges with supply growth, the strong USD and weakening of European currencies.

By the close of 2016 the rapidly expanding pipeline of properties saw the below hotels under development with signed deals and opening dates:

- Singapore, Orchard Road (2017)
- Boston (2017)
- San Francisco (2017)
- Williamsburg Brooklyn (2017)
- Yotel London (2018)
- Dubai, Business Bay (2019)
- Dubai, Palm Jumeirah (2019)
- Miami (2019)
- Singapore, Changi (2019)



## Message from Joe Sita, Chief Executive Officer, IFA Hotel Investments (continued)





#### **IFA Residential Services**

The year has been one of consolidation for IFA Residential Services after a moderate performance in 2015. Key areas of focus in 2016 were to reassess and realign the cost base to existing market conditions, especially in the Contracted and A La Carte Divisions, thereby providing a more competitive offering and ensuring better market penetration through higher conversion of pipeline opportunities. These initiatives have shown significant success in both growth in the pipeline business as well as the conversion of the same into revenue generating business.

Despite winning new business, consolidation of lower profit yielding contracts resulted in a year on year decline in revenue of 2%. The positive effect of the strong cost control initiatives implemented by management have however resulted in Gross Profit realizing a 1% improvement against the year before.

As well as Corporate Services cost allocation which is allocated entirely to IFA Residential Services was AED2.7M higher than previously, overall resulting in the net profit being 54% below 2015. Management have since reassessed the cost allocation policy across the various companies to be a more fair reflection of draw of resources. The aggressive, much needed restructuring process for IFA Residential Services, has established a strong base ensuring

longevity through stable growth prospects in future. The results of the restructure have already borne fruit during 2016, and provides good momentum going into 2017.

#### **New Ventures**

As part of IFA HI's restructuring, IFA HI has seen itself evolve into a fully-fledged real estate services company, with dedicated divisions servicing various aspects of the sector, and hence will change its name to IFA Real Estate Services. The group is made up of six businesses:

#### Property Services

all "B2B" contracts have been placed in this division, expansion beyond its traditional residential sector is being targeted, success is already being achieved in commercial buildings and directing into hotels as these sectors look to optimize their cost structures.

#### Home Services

The Business to Consumer (B2C) functions of IFA Residential Services FZE have been consolidated into our "Home Services" division, providing a selection of unique "B2C" businesses ranging from first rate Housekeeping and Handyman Services.

#### Hospitaity Services

A Joint Venture partnership has been formed with Bespoke Hotels to service both the Holiday Home and Hotel sector throughout Europe, Middle East & Africa. Initially focused on Holiday Home and

Residences, the division targets hotels to be branded as well as to white label opportunities.

#### Staff housing

As part of managing some 1,500 staff in Dubai, IFA HI is setting up a new business venture to develop dedicated staff housing within the Middle East, initially focused on Dubai.

#### Vacation Ownership

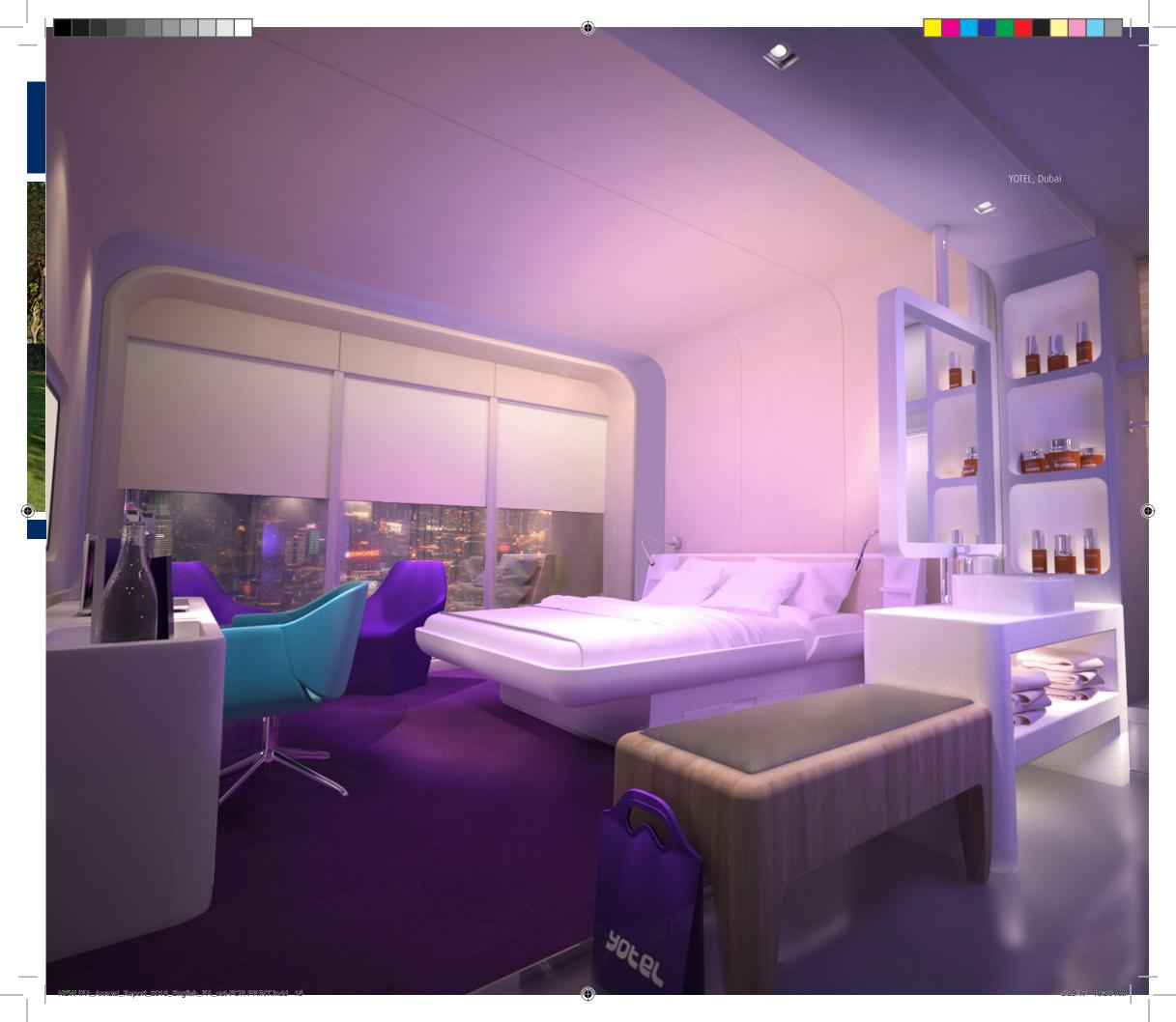
IFA HI has established ARIA, a points based Vacation club. The first resort will be located within Balqis Residence, first premium beachfront timeshare resort.

#### Client Advisory

IFA HI's extensive experience in managing assets is offered to third parties on a strategic basis, for projects whether in their pre-development, during pre-opening or as an operational asset management service.

For the coming year, IFA Real Estate Services will not only look to expand these ventures organically but has been in advanced negotiations with strategic partnerships in several verticals, namely staff housing and related management, branded hotel apartments for both retail investors and development owners as well as targeting regional expansion.

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## Message from Werner Burger, Chief Executive Officer, IFA Hotels & Resorts, South Africa





During 2016, IFA Hotels & Resorts SA (IFA HR) main focus was on three essential issues. Firstly, reaching a settlement agreement with Zimbali Estate Management Association (ZEMA), secondly the restructure of the joint venture with Tongaat Hulett Developments and thirdly, the restructure of debt funding.

#### **ZEMA Agreement**

The terms of the agreement were that the driving range land will be developed by IFA HR as part of Zimbali Lakes in two distinct parts, the first being Ocean Club Zimbali and the second, land to be developed as part of Zimbali Lakes outside Zimbali Coastal, Zimbali Sports Club. This club is a multi-purpose sports amenity providing not only green belt on the rim of Zimbali Coastal, but securing a facility to which Zimbali Coastal residents and Zimbali Lakes' members may have access.

#### **TIFAZ Restructure**

Almost simultaneously with the ZEMA agreement, a restructure of the TIFAZ joint venture was agreed wherein IFA HR acquired 100% control over all interests relating to Zimbali Coastal and Zimbali Lakes. Tongaat Hulett Development acquired 100% control over the South Bank and Westbrook lands.

#### Zimbali Lakes Resort

The impact of the TIFAZ restructure and the ZEMA agreements are profound in that these have opened up the significant Zimbali Lakes development pipeline. Unlocking this is excellent news not only for IFA's core business as a property developer, but also for the Region's economic and tourism sectors as a whole.

Zimbali Lakes will also include a 750 unit Lifestyle (Retirement) Village, Special Residential and Planned Unit Development opportunities, the Zimbali Office Estate and the 100,000m2 Zimbali Lakes Resort Node (comprising mixed-use, lake-side hotel, retail and residential opportunities – very much akin to the Ocean Club Zimbali concept), with all the precincts delivering in excess of

2700 residential units in aggregate once completed.

#### Zimbali Suites & Fairmont Hotel Conference Centre Extension

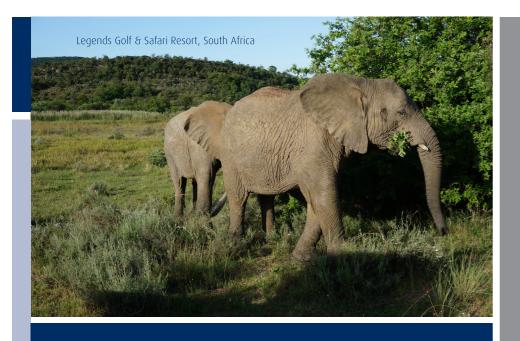
The construction of Zimbali Suites was completed during 2016, the majority of the 131 Suites contained within this development have been sold and many transferred to their new owners. This was developed to provide further accommodation catering expected demand from the proposed extension of the Fairmont Hotel's conferencing facility. A further 197 beds were created taking the total to 395 beds.

#### Zimbali Ocean Club

Ocean Club Zimbali consists of carefully designed and professionally managed secure lock-up-and-go studio, one-bed or two-bed Suites. Having already notched up in excess of R160m in sales and with the required development funding in place, we have surpassed the required sales threshold allowing us to launch into the first phase of construction.

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#### **Macro-Economic Overview**

The South African economy has been weakening in recent years, with GDP growth coming in below 1.5% over the past two years. Economic growth has been moderate in 2016 and grew only 0.1%. Despite industry pressure, the visa and travel documentation regulations introduced in 2015 remain challenging and continue to frustrate good growth in inbound tourism numbers. We have nevertheless seen the number of tourist arrivals to South Africa growing again, and the number of tourist arrivals is projected to increase from 9.1 million in 2016/17 to 10.2 million in 2018/19.

For the next four years, South Africa is projected to grow more slowly than the overall global economy and the downgrade of South Africa's foreign currency rating to sub-investment grade does not assist with a speedy recovery. The downgrade will be felt within a few months and could translate into higher fuel prices, quickly affecting household budgets and business margins. Despite consumer price inflation having dropped to 4.6% in 2015, inflation has picked up in 2016 and is expected to rise to 6.5%.

#### Fairmont Zimbali Lodge & Zimbali Vacation Club

Fairmont Zimbali Lodge finished 2016 with positive results on the top line, finishing ahead of the budget by R1.3m. The revenue performance when compared with prior year notes a slight decline, however this is directly attributable the shutdown of Thandi Restaurant, limiting it to a breakfast room and saving on the bottom line.

The sales of Zimbali Vacation Club weeks achieved were steady over 2016, and slightly down on 2015 sales.

#### **IFA Legends Investments**

We saw an improvement in the resort's performance towards the latter half of 2016 and this is forecast to improve further in 2017. Sale of real estate remains subdued.

#### **Appreciation**

We were able to withstand the past year's difficult trading conditions thanks to the guidance and support from our parent company in Kuwait.

We thank our shareholders, customers and suppliers for their invaluable support. We also thank our staff, management and fellow directors for their hard work and dedication during the period.

# CONSOLIDATED FINANCIAL STATEMENTS & AUDITORS' REPORT IFA HOTELS & RESORTS - KPSC AND SUBSIDIARIES

KUWAIT 31 DECEMBER 2016

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### INDEPENDENT AUDITORS' REPORT

## To the shareholders of IFA Hotels & Resorts – KPSC Kuwait

## Report on the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of IFA Hotels and Resorts - KPSC - Kuwaiti Public Shareholding Company (the "Parent Company") and Subsidiaries, (collectively the "Group"), which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2016, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have

fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below as the key audit matters.

#### Revenue recognition

IFRS 15 'Revenue from Contracts with Customers' was issued in May 2014 and is effective for annual periods commencing on or after 1 January 2018, with early adoption permitted either based on a full retrospective or modified retrospective application. At the end of the year 2015, the Group reviewed the impact of IFRS 15 on its revenue and elected to early adopt the standard using modified retrospective application from 1 January 2015. The resulting revenue is recognized as per the percentage of completion. The revenue recognized during the year ended 31 December 2016 in respect of properties under development amounting to KD11,789,647 is material to the consolidated financial statements, and is based on significant judgments and assumptions such as determining the percentage of completion at a point in time, and assessing how control passes to the buyer, due to which it is significant to our audit. Accordingly, we considered this as a key audit matter. Refer to notes 5.6, 6.1.2, 6.2.3 and 8 for more information on revenue recognition.

Our audit procedures included, among others, using the report of an independent valuation expert to verify the percentage of completion of each development project as at the reporting date, and critically assessing the methods and assumptions used by the expert. Further, we assessed the adequacy and appropriateness of the disclosures in relation to the accounting policies adopted and the critical judgments and assumptions made.

#### Cost of completion

IFRS 15 'Revenue from Contracts with Customers' requires the Group to estimate the cost to complete the development projects, in order to determine the cost attributable to the revenue being recognized in a particular period. The cost of revenue recognized in the Group's consolidated financial statements includes a portion of cost expected to be incurred to complete the property units for which revenue is being recognized. Determination of the expected costs of completion is highly judgmental and involves complex assumptions including the consideration of historical patterns, past experiences, industry averages, quotations, rates of inflations and future market expectations etc., and accordingly we considered this as a key audit matter. Refer to notes 5.6.7 and 6.2.4 for more information on cost of completion.

Our audit procedures included, among others, obtaining an understanding of the significant cost components, as well as a critical assessment of the validity and accuracy of the estimates and assumptions and discussions with the project development team based on targeted inquires made to them. The reasonableness of the basis used for estimates were tested, and the supporting data used to devise those estimates were studied and the adequacy of the disclosures in relation to critical judgments

and assumptions made, were also assessed.

## Carrying value of properties under development

Under IFRS, the Group is required to carry its properties under development at the lower of cost and net realizable value. This requires management to estimate the current market selling prices of the unsold units and to compare them to the estimated costs of the units which remain unsold as at the reporting date. This assessment requires significant management judgments and assumptions, mainly over the estimated price at which a unit is likely to sell, and is prone to subjectivity since establishing the reliability of sources used to draw comparisons of market prices is critical. Further, every seller in the market is expected to have a different motive and circumstance, and similarly every unit of property in a project may not have homogenous specifications. Accordingly, we considered this as a key audit matter. Refer to notes 5.12, 6.2.6 and 20 for more information on properties under development.

Our audit procedures included determination of the reasonableness of the estimated selling prices of the unsold property units. We inquired and observed management's estimates in the light of current market prices of properties of comparable sizes and characteristics in the area through the use of online real estate trading portals, as well as recent pattern of variations between actual selling prices and pre-sale estimated selling prices. We also assessed the adequacy of the disclosures in relation to the critical judgments and assumptions.

#### Group audit and subsidiaries

The Group has a large number of subsidiaries, which are significant to the Group's consolidated financial statements. The geographically dispersed structure increase the complexity of the Group's control environment and our ability as a Group auditor to obtain an appropriate level of understanding of these entities including any related party transactions. Due to these factors and the significance of the subsidiaries to the Group's consolidated financial statements, this is considered as a key audit matter. Refer to notes 5.1, 5.2, 5.3, 6.1.4 and 7.1 for more information on the basis of consolidation, related judgements and the consolidated subsidiaries.

Our audit procedures included, among others, determining the nature and extent of audit procedure to be carried out for subsidiaries and selecting significant subsidiaries based on the size and/or risk profile of these subsidiaries. During our audit we considered the geographical diversity of Group's structure and have extended our involvement in local audit work performed by the component auditors. We organized meetings and held discussions with components in our audit scope. We, further discussed the audit approach with significant subsidiaries auditors and also provided detailed instructions to them covering the significant areas and risks to be covered including the identification of related parties and transactions with them. We also set out the information required to be reported back to us as part of the group reporting.

### INDEPENDENT AUDITORS' REPORT (CONTINUED)

## Other information included in the Group's 2016 annual report

Management is responsible for the other information. Other information consists of the information included in the Group's 2016 Annual Report, other than the consolidated financial statements and our auditors' report thereon. We obtained the report of the Parent Company's Board of Directors, prior to the date of our auditors' report and we expect to obtain the remaining sections of the Group's Annual Report after the date of our auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we have obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether

due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one

resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- · Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial

statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Furthermore, in our opinion, proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company's board of directors relating to these consolidated financial statements, are in accordance therewith.

We further report that we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No. 1 of 2016 and its Executive Regulations, as amended, and by the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, that an inventory was duly carried out and that, to the best of our knowledge and belief, no violations of the Companies Law, the Executive Regulations, or of the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, have occurred during the year ended 31 December 2016 that might have had a material effect on the business or financial position of the Parent Company.



Anwar Y. Al-Qatami, F.C.C.A. (Licence No. 50-A) of Grant Thornton – Al-Qatami, Al-Aiban & Partners

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Ali A. Al Hasawi (Licence No. 30-A) of Rödl Middle East Burgan – International Accountants

Kuwait 30 March 2017

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		Year ended	Year ended
		31 Dec 2016	31 Dec 2015
	Note	KD	KD
Revenue	8	44,017,599	61,906,141
Cost of revenue		(22,745,992)	(36,057,375)
Net income		21,271,607	25,848,766
Net income from ticket sale and related services		211,093	213,391
Fees and commission income		320,833	-
Share of results of associate	7.2	(414,597)	-
Change in fair value of investment properties		(5,073)	(58,117)
Impairment in value of assets	11a	(48,187)	(4,120,256)
Net gain on disposal of subsidiaries	7.1.2	4,610,795	15,287,357
Gain on partial disposal of associate	7.2	897,818	<u>-</u>
Interest income	9	264,522	239,845
Other income	10	7,077,688	3,440,625
		34,186,499	40,851,611
Expenses and other charges			
Staff costs		4,613,795	6,093,685
Sales and marketing expenses		2,024,975	1,905,283
Other operating expenses and charges	11b	10,889,251	17,383,630
Depreciation	15	3,584,768	4,546,928
Finance costs	12	10,055,572	8,985,301
Total expenses and other charges		31,168,361	38,914,827
Profi before taxation, KFAS, NLST and Zakat		3,018,138	1,936,784
Tax credit relating to overseas subsidiaries	13	776,219	18,873
Contribution to Kuwait Foundation for the Advancement of Sciences (KFAS)		(11,055)	(22,629)
Provision for National Labour Support Tax (NLST)		(102,722)	(64,171)
Provision for Zakat		(41,089)	(25,668)
Profit for the year		3,639,491	1,843,189
Attributable to:			
Owners of the Parent Company		3,939,603	2,401,874
Non-controlling interests		(300,112)	(558,685)
		3,639,491	1,843,189
Basic and diluted earnings per share attributable to the owners of the Parent Compa	<b>nv</b> 14	6.47 Fils	3.95 Fils

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Note	Year ended 31 Dec 2016 KD	Year ended 31 Dec 2015 KD
Profit for the year		3,639,491	1,843,189
Other comprehensive income:			
Items to be reclassified to consolidated statement of profit or loss in subsequent per	ods:		
Exchange differences arising on translation of foreign operations		135,688	(1,379,586)
Realisation of foreign currency translation gain on disposal of subsidiary	7.1.2.2	(825,147)	(213,330)
Available for sale investments			
- Net changes in fair value arising during the year		(35,506)	(1,507,279)
- Transferred to consolidated statement of profit or loss on impairment		47,237	68,510
Total other comprehensive loss for the year		(677,728)	(3,031,685)
Total comprehensive income/(loss) for the year		2,961,763	(1,188,496)
Attributable to:			
Owners of the Parent Company		3,228,063	(604,233)
Non-controlling interests		(266,300)	(584,263)
		2,961,763	(1,188,496)

### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

	Note	31 Dec 2016	31 Dec. 2015
		KD	KD
		NO NO	NO.
Assets			
Non-current assets	45	214 499	174 24
Goodwill	15	214,488	174,24
Property, plant and equipment	16	105,059,192 47,329,477	108,775,86 46,891,89
Capital work in progress	17		
Investment properties	7	7,438,139 8,889,186	7,642,99
Investment in associates		6,009,450	11,660,64 6,039,55
Available for sale investments  Total non-current assets	18	174,939,932	181,185,19
iotal non-tunent assets		114,737,732	101,103,17
Current assets	19		
Accounts receivable and other assets	20	19,103,406	18,926,64
Properties under development		79,052,610	74,378,71
Trading properties	21	9,461,311	7,191,72
Cash and cash equivalents	22	6,188,980	12,639,00°
Total current assets		113,806,307	113,136,082
Total assets		288,746,239	294,321,279
Equity and Liabilities			
Equity			
Equity attributable to the owners of the Parent Company			
Share capital	23	63,543,420	63,543,420
Share premium	23	12,519,938	12,519,93
Treasury shares		(12,519,938)	(12,519,938
Statutory reserve	24	660,881	251,43
Voluntary reserve	25	660,881	251,43
Cumulative changes in fair value	25	(1,427,038)	(1,438,769
Foreign currency translation reserve		(11,527,223)	(10,803,952
Retained earnings		12,416,622	9,295,91
Total equity attributable to the owners of the Parent Company		64,327,543	61,099,48
Non-controlling interests	25	5,266,592	4,230,12
Total equity		69,594,135	65,329,60
Non-current liabilities			
Redeemable preference shares	26		3,040,64
Term loans	27	82,967,771	88,245,98
Retention payable		2,889,514	3,216,05
Employee's end of service benefits	28	1,282,103	1,296,66
Total non-current liabilities		87,139,388	95,799,353
Current liabilities	2.4		
Due to related parties	34	42,042,387	48,014,15
Retention payable	28	1,603,698	40,014,13
Accounts payable and other liabilities	29	41,195,862	46,757,49
Term loans	27	33,613,931	27,261,00
Advances received from customers		13,556,838	11,159,66
Total current liabilities	30	132,012,716	133,192,32
Total liabilities		219,152,104	228,991,673
Total equity and liabilities		288,746,239	294,321,279
			, ,



Talal Jassem Mohammed Al-Bahar Chairman

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

#### **Equity attributable to owners of the Parent Company**

	Share capital KD	Share premium KD	Treasury shares KD	Statutory reserve KD	Voluntary reserve KD	Cumulative changes in fair value KD	Foreign currency translation reserve KD	Retained earnings KD		Non- controlling interests KD	Total KD
Balance as at 31 December 2015	63,543,420	12,519,938	(12,519,938)	251,434	251,434	(1,438,769)	(10,803,952)	9,295,913	61,099,480	4,230,126	65,329,606
De-recognition on sale of subsidiary (note 7.1.2.2)	-	-	-	-	-	-	-	-	-	1,302,766	1,302,766
Transaction with owners	-	-	-	-	-	-	-	-	-	1,302,766	1,302,766
Profit/(loss) for the year	-	-	-	-	-	-	-	3,939,603	3,939,603	(300,112)	3,639,491
Total other comprehensive income/(loss) for the year	r -	-	-	-	-	11,731	(723,271)	-	(711,540)	33,812	(677,728)
Total comprehensive income/(loss) for the year	-	-	-	-	-	11,731	(723,271)	3,939,603	3,228,063	(266,300)	2,961,763
Transfer to reserves	-	-	-	409,447	409,447	-	-	(818,894)	-	-	-
Balance as at 31 December 2016	63,543,420	12,519,938	(12,519,938)	660,881	660,881	(1,427,038)	(11,527,223)	12,416,622	64,327,543	5,266,592	69,594,135

#### **Equity attributable to owners of the Parent Company**

	Share capital KD	Share premium KD	Treasury shares KD	Statutory reserve KD	Voluntary reserve KD	Cumulative changes in fair value KD	•	(Accumulated losses)/ Retained earnings KD	Sub-Total KD	Non- controlling interests KD	Total KD
Balance as at 31 December 2014	63,543,420	14,524,176	(12,519,938)	14,228,601	11,002,519	-	(9,236,614)	(28,746,566)	52,795,598	208,826	53,004,424
Effect of change in accounting policy (refer note 4.3)	-	-	-	-	-		-	9,654,945	9,654,945	-	9,654,945
Balance as at 1 January 2015	63,543,420	14,524,176	(12,519,938)	14,228,601	11,002,519	=	(9,236,614)	(19,091,621)	62,450,543	208,826	62,659,369
Write-off accumulated losses (note 23b)	-	(2,004,238)	-	(14,228,601)	(11,002,519)	=	-	27,235,358	-	-	
Non-controlling interest arising on injection of a capita and change in controlling interest related to a sub-subsidiary (refer note 25.3a)			-	-	-	-	-	79,090	79,090	3,979,393	4,058,483
Acquisition of non-controlling interest of a sub-subsidiary (refer note 25.3b)	-	-	-	-	-	-	-	(825,920)	(825,920)	626,170	(199,750
Transaction with owners	-	(2,004,238)	-	(14,228,601)	(11,002,519)	=	=	26,488,528	(746,830)	4,605,563	3,858,733
Profit/(loss) for the year	-	-	-	-	-	-	-	2,401,874	2,401,874	(558,685)	1,843,189
Total other comprehensive (loss)/income for the year	-	-	-	-	-	(1,438,769)	(1,567,338)		(3,006,107)	(25,578)	(3,031,685)
Total comprehensive income for the year	-	-	-	-	-	(1,438,769)	(1,567,338)	2,401,874	(604,233)	(584,263)	(1,188,496)
Transfer to reserves	-	-	-	251,434	251,434	-	-	(502,868)	-	-	
Balance as at 31 December 2015	63,543,420	12,519,938	(12,519,938)	251,434	251,434	(1,438,769)	(10,803,952)	9,295,913	61,099,480	4,230,126	65,329,606

The notes set out on pages 26 to 77 form an integral part of the consolidated financial statements.



CONSOLIDATED STATEMENT OF CASH FLOWS		
Note	Year ended	Year ended
	31 Dec 2016	31 Dec 2015
ODEDATING ACTIVITIES	KD	KD
OPERATING ACTIVITIES Profit before taxation, KFAS, NLST and Zakat	3,018,138	1,936,784
Adjustments:	3,010,130	1,730,704
Change in fair value of investment properties	5,073	58,117
Share of results of associates	414,597	(220.045)
Interest income Depreciation	(264,522) 3,584,768	(239,845) 4,546,928
Finance costs	10,055,572	8,985,301
Net gain on disposal of subsidiary	(4,610,795)	(15,287,357)
Gain on disposal of property, plant and equipment	(1,609,554)	(2,579,207)
Gain on partial disposal of investment in associate Gain on transfer of preference shares	(897,818)	=
Impairment in value of associates	(3,169,603)	2,500,000
Impairment in value of receivable and other assets	950	1,551,746
Impairment in value of available for sale investments	47,237	68,510
Impairment in value of capital work in progress		464,462
Provision for employee end of service benefit	259,854 6,833,897	310,865 2,316,304
	0,033,077	2,310,304
Changes in operating assets and liabilities:		
Accounts receivable and other assets	(1,129,464)	515,938
Properties under development	(15,439,044)	698,710
Trading properties Accounts payable and other liabilities	(2,269,584) (3,511,169)	784,196 (8,134,966)
Due to related parties	2,769,958	14,715,121
Advances received from customers	3,055,242	(19,357,054)
Net cash used in operation	(9,690,164)	(8,461,751)
Payment of employee end of service benefit  Net cash used in operating activities	(244,467) (9,934,631)	(116,691) (8,578,442)
Net cash used in operating activities	(7,734,031)	(0,370,442)
INVESTING ACTIVITIES		
Net additions of property, plant and equipment	(1,961,703)	(1,379,771)
Proceed on disposals of property, plant and equipment Proceeds on partial disposal of investment in associate	3,315,681 1,823,444	3,008,931
Proceeds from disposal of subsidiaries 7.1.2	5,669,331	- 566,181
Purchase of available for sale investments	(74,748)	(176,149)
Additions to capital work in progress	(87,664)	(838,665)
Increase in associate's shareholders loan	(18,360) 264,522	(173,339)
Interest income received  Net cash from investing activities	8,930,503	239,845 1,247,033
rect cosh from investing activates	0,730,303	1,247,033
FINANCING ACTIVITIES		
Investment made by non-controlling interest in the capital of a subsidiary and disposal		4.050.403
proceeds received from non-controlling interest Acquisitions of non-controlling interests		4,058,483 (199,750)
Increase in retentions	1,277,153	3,007,547
Increase in term loans	1,183,569	14,043,566
Decrease in blocked deposits	156,388	44,416
Finance costs paid  Net cash (used in)/from financing activities	(7,906,615) (5,289,505)	(6,990,189)
Net (decrease)/increase in cash and cash equivalents	(6,293,633)	13,964,073 6,632,664
Cash and cash equivalents at beginning of the year 22	12,323,177	5,690,513
Cash and cash equivalents at end of the year	6,029,544	12,323,177

The notes set out on pages 26 to 77 form an integral part of the consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Incorporation and Activities

IFA Hotels and Resorts was established as a limited liability Company on 19 July 1995, under the name "Offset Consulting and Project Management Company – WLL – Najwa Ahmed Abdelaziz Al-Qatami and Partners". On 14 May 2005, the Company's name and legal status was changed to IFA Hotels and Resorts – Kuwaiti Public Shareholding Company.

IFA Hotels and Resorts – KPSC "the Parent Company" and its subsidiaries are collectively referred to as the "Group" in the consolidated financial statements. Details of subsidiaries are set out in note 7.

The Parent Company is principally engaged in the following:

- Developing, managing and marketing hotels and resorts.
- Purchasing, selling and development of real estate and land on behalf of the Company within or outside the State of Kuwait. In addition, managing trust holdings, as well as trading private residential plots, in a manner that is not in violation of the laws relevant to these activities and their respective provision.
- Holding, purchasing, and selling shares and bonds of real estate companies based both in Kuwait and outside Kuwait, solely for the Company's benefit and purposes.
- Providing and presenting studies and consultations on all types of real estate issues, subject to the relevant conditions required of these services.
- Performing maintenance services relating to buildings and real estate owned by the Company including all types of maintenance work and the implementation of civil, mechanical, electrical, elevator and air conditioning related works whose purpose it is to preserve these buildings and to ensure their well-being.
- Organizing private real estate exhibitions to promote the real estate Company's projects, in accordance with the ministry's regulations.
- Preparing real estate auctions.
- Holding and managing commercial and residential complexes.
- Utilization of excess cash in the Company's possession by investing in financial and real estate portfolios which are managed by specialized and professional parties.
- Direct participation in the establishment of building foundations for residential, commercial, maintenance, touristic, urban, and athletic buildings and projects using the "Build-Operate-Transfer" (BOT) method and using BOT to manage the real estate location either for the Company's, or other parties, benefit.
- The Company is also permitted to subscribe and have interests in any activities of parties that are performing similar activities or that otherwise will help the Company realize its objectives within or outside Kuwait. The Company is permitted to participate in construction, to cooperate in joint ventures, or to purchase these parties either fully or partially.

The Parent Company is a subsidiary of International Financial Advisers (IFA) – KPSC, a Company listed in Kuwait and Dubai, UAE stock exchanges.

The new Companies Law No. 1 of 2016 was issued on 24 January 2016 and published in the Official Gazette on 1 February 2016 which cancelled Law No. 25 of 2012 and its amendments thereto, as stipulated in article (5) thereto. The new Law will be effective retrospectively from 26 November 2012. The Executive Regulations of Law No. 1 of 2016 were issued on 12 July 2016.

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The address of the Parent Company's registered office is PO Box 4694, Safat 13047, State of Kuwait.

The Parent Company's shares are listed in Kuwait stock exchange.

The board of directors of the Parent Company approved these consolidated financial statements for issuance on 30 March 2017 The general assembly of the Parent Company's shareholders has the power to amend these consolidated financial statements after issuance.

The Parent Company's annual consolidated financial statements for the year ended 31 December 2015 were approved by the shareholders at the Annual General Meeting (AGM) held on 9 May 2016.

#### 2 Basis of preparation

The consolidated financial statements of the Group have been prepared under historical cost convention except for financial assets at fair value through profit or loss, financial assets available for sale and investment properties that have been measured at fair value.

The Group has elected to present the "consolidated statement of comprehensive income" in two statements: the "consolidated statement of profit or loss" and a "consolidated statement of profit or loss and other comprehensive income".

The consolidated financial statements have been presented in Kuwaiti Dinars ("KD").

#### 3 Statement of compliance

These consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") promulgated by the International Accounting Standards Board ("IASB"), and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") of the IASB.

#### 4 Changes in accounting policies

#### I.1 New and amended standards adopted by the Group

A number of new and revised standards are effective for annual periods beginning on or after 1 January 2016 which have been adopted by the Group but did not have any significant impact on the financial position or the results for the year. Information on these new standards which are considered to be relevant to the Group is presented below:

#### Standard or Interpretation

#### Effective for annual periods beginning

IFRS 11 Accounting for Acquisitions of Interests in Joint Operations –Amendments IAS 1 'Disclosure Initiative – Amendments IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation – Amendments

1 January 2016

1 January 2016

1 January 2016

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#### 4 Changing in accounting policies (continued)

#### 4.1 New and amended standards adopted by the Group (continued)

#### Standard or Interpretation

#### Effective for annual periods beginning

IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception – Amendments Annual Improvements to IFRSs 2012–2014 Cycle

1 January 2016 1 January 2016

#### IFRS 11 Accounting for Acquisitions of Interests in Joint Operations - Amendments

Amendments to IFRS 11 Joint Arrangements require an acquirer of an interest in a joint operation in which the activity constitutes a business (as defined in IFRS 3 Business Combinations) to apply all of the business combinations accounting principles in IFRS 3 and other IFRSs, except for those principles that conflict with the guidance in IFRS 11. It also requires disclosure of the information required by IFRS 3 and other IFRSs for business combinations.

The amendments apply both to the initial acquisition of an interest in joint operation, and the acquisition of an additional interest in a joint operation (in the latter case, previously held interests are not remeasured). The amendments apply prospectively to acquisitions of interests in joint operations.

#### IAS 1 Disclosure Initiative – Amendments

The Amendments to IAS 1 make the following changes:

- Materiality: The amendments clarify that (1) information should not be obscured by aggregating or by providing immaterial information, (2) materiality considerations apply to the all parts of the financial statements, and (3) even when a standard requires a specific disclosure, materiality considerations do apply.
- Statement of financial position and statement of profit or loss and other comprehensive income: The amendments (1) introduce a clarification that the list of line items to be presented in these statements can be disaggregated and aggregated as relevant and additional guidance on subtotals in these statements and (2) clarify that an entity's share of OCI of equity-accounted associates and joint ventures should be presented in aggregate as single line items based on whether or not it will subsequently be reclassified to profit or loss.
- Notes: The amendments add additional examples of possible ways of ordering the notes to clarify that understandability and comparability should be considered when determining the order of the notes and to demonstrate that the notes need not be

presented in the order so far listed in paragraph 114 of IAS 1. The IASB also removed guidance and examples with regard to the identification of significant accounting policies that were perceived as being potentially unhelpful.

### IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation - Amendments

Amendments to IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets address the following matters:

- a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate for property, plant and equipment.
- an amortization method that is based on the revenue generated by an activity that includes the use of an intangible asset is generally inappropriate except for limited circumstances.
- expected future reductions in the selling price of an item that was produced using an
  asset could indicate the expectation of technological or commercial obsolescence of the
  asset, which, in turn, might reflect a reduction of the future economic benefits
  embodied in the asset.

### IFRS 10, IFRS 12 and IAS 28 'Investment Entities: Applying the Consolidation Exception - Amendments

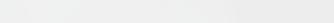
The Amendments are aimed at clarifying the following aspects:

- Exemption from preparing consolidated financial statements. The amendments confirm that the exemption from preparing consolidated financial statements for an intermediate parent entity is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all of its subsidiaries at fair value.
- A subsidiary providing services that relate to the parent's investment activities. A
  subsidiary that provides services related to the parent's investment activities should not
  be consolidated if the subsidiary itself is an investment entity.
- Application of the equity method by a non-investment entity investor to an investment
  entity investee. When applying the equity method to an associate or a joint venture,
  a non-investment entity investor in an investment entity may retain the fair value
  measurement applied by the associate or joint venture to its interests in subsidiaries.

Disclosures required. An investment entity measuring all of its subsidiaries at fair value provides the disclosures relating to investment entities required by IFRS 12.

#### Annual Improvements to IFRSs 2012–2014 Cycle

- (i) Amendments to IFRS 7 Additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset, and clarification on offsetting disclosures in condensed interim financial statements.
- (ii) Amendments to IAS 34 Clarify the meaning of 'elsewhere in the interim report' and require a cross-reference.



### 4 Changing in accounting policies (continued)

### 4.2 IASB Standards issued but not yet effective and not early adopted

At the date of authorisation of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the Group.

Management anticipates that all of the relevant pronouncements will be adopted in the Group's accounting policies for the first period beginning after the effective date of the pronouncements. Information on new standards, amendments and interpretations that are expected to be relevant to the Group's consolidated financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to be relevant to the Group's consolidated financial statements.

#### **Standard or Interpretation**

#### Effective for annual periods beginning

IAS 7 Statement of Cash Flows- Amendments	1 January 2017
IAS 12 Income Taxes – Amendments	1 January 2017
IFRS 10 and IAS 28 Sale or Contribution of	
Assets between an Investor and its Associate	
or Joint Venture - Amendments	No stated date
IFRS 2 Share-based Payment- Amendments	1 January 2018
IFRS 9 Financial Instruments: Classification	
and Measurement	1 January 2018
IFRS 16 Leases	1 January 2019
IAS 40 Investment Property - Amendments	1 January 2018
Annual Improvements to IFRSs 2014-2016 Cycle	1 January 2017 and 2018
IFRIC 22 Foreign Currency Transactions	
and Advance Consideration	1 January 2018

#### IAS 7 Statement of Cash Flows- Amendments

The Amendments are designed to improve the quality of information provided to users of financial statements about changes in an entity's debt and related cash flows (and non-cash changes).

#### The Amendments:

- require an entity to provide disclosures that enable users to evaluate changes in liabilities arising from financing activities. An entity applies its judgement when determining the exact form and content of the disclosures needed to satisfy this requirement
- suggest a number of specific disclosures that may be necessary in order to satisfy the above requirement, including:
  - changes in liabilities arising from financing activities caused by changes in financing cash flows, foreign exchange rates or fair values, or obtaining or losing control of subsidiaries or other businesses
  - a reconciliation of the opening and closing balances of liabilities arising from financing activities in the statement of financial position including those changes identified immediately above.

The amendments are not expected to have any material impact on the Group's consolidated financial statements.

## IAS 12 Income Taxes - Recognition of Deferred Tax Assets for Unrealised Losses - Amendments

The Amendments to IAS 12 make the following changes:

- Unrealised losses on debt instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use.
- The carrying amount of an asset does not limit the estimation of probable future taxable profits.
- Estimates for future taxable profits exclude tax deductions resulting from the reversal
  of deductible temporary differences.
- An entity assesses a deferred tax asset in combination with other deferred tax assets.
   Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type

The Group's management is in the process of assessing the impact of this on these Group consolidated financial statements.

## IFRS 10 and IAS 28 Sale or Contribution of Assets between and an Investor and its Associate or Joint Venture - Amendments

The Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) clarify the treatment of the sale or contribution of assets from an investor to its associate or joint venture, as follows:

- require full recognition in the investor's financial statements of gains and losses arising
  on the sale or contribution of assets that constitute a business (as defined in IFRS 3
  Business Combinations)
- require the partial recognition of gains and losses where the assets do not constitute
  a business, i.e. a gain or loss is recognised only to the extent of the unrelated
  investors' interests in that associate or joint venture.

These requirements apply regardless of the legal form of the transaction, e.g. whether the sale or contribution of assets occurs by an investor transferring shares in a subsidiary that holds the assets (resulting in loss of control of the subsidiary), or by the direct sale of the assets themselves.

IASB has postponed the effective date indefinitely until other projects are completed. However, early implementation is allowed.

These amendments are not expected to have any material impact on the Group's consolidated financial statements.



#### Changing in accounting policies (continued) 4.2 IASB Standards issued but not yet effective and not early adopted

#### IFRS 2 Share-Based Payment- Classification and Measurement

The amendments relate to clarification on the following:

- IFRS does not specifically address the impact of vesting and non-vesting conditions on the measurement of the fair value of the liability incurred in a cash-settled sharebased payment transaction. The Amendments address this lack of guidance by clarifying that accounting for these conditions should be accounted for consistently with equity-settled share-based payments in IFRS 2.
- The amendment adds guidance to IFRS 2 to the effect that a scheme with compulsory net-settlement feature would be classified as equity-settled in its entirety (assuming it would be so classified without the net settlement feature); and
- · The amendment addresses the accounting for a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

These amendments are not expected to have any material impact on the Group's consolidated financial statements.

#### IFRS 9 Financial Instruments

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The IASB published IFRS 9 'Financial Instruments' (2014), representing the completion of its project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. The new standard introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new 'expected credit loss' model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

Management has started to assess the impact of IFRS 9 but is not yet in a position to provide quantified information. At this stage the main areas of expected impact are as follows:

- the classification and measurement of the financial assets will need to be reviewed based on the new criteria that considers the assets' contractual cash flows and the business model in which they are managed.
- · an expected credit loss-based impairment will need to be recognised on the trade receivables and investments in debt-type assets currently classified as available for sale and held-to-maturity, unless classified as at fair value through profit or loss in accordance with the new criteria.
- it will no longer be possible to measure equity investments at cost less impairment and all such investments will instead be measured at fair value. Changes in fair value will be presented in profit or loss unless an irrevocable designation is made to present them in other comprehensive income. This may affect the Group's investments (see note 18) if still held on 1 January 2018.
- if the fair value option continues to be elected for certain financial liabilities, fair value movements will be presented in other comprehensive income to the extent those changes relate to own credit risk.

Although earlier application of this standard is permitted, the Technical Committee of the Ministry of Commerce and Industry of Kuwait decided on 30 December 2009, to postpone this early application till further notice.

#### IFRS 16 Leases

IFRS 16 will replace IAS 17 and three related Interpretations. Leases will be recorded on the statement of financial position in the form of a right-of-use asset and a lease liability.

Management is yet to fully assess the impact of the Standard and therefore is unable to provide quantified information. However, in order to determine the impact, management is in the process of:

- performing a full review of all agreements to assess whether any additional contracts will now become a lease under IFRS 16's new definition.
- · deciding which transitional provision to adopt; either full retrospective application or partial retrospective application (which means comparatives do not need to be restated). The partial application method also provides optional relief from reassessing whether contracts in place are, or contain, a lease, as well as other reliefs. Deciding which of these practical expedients to adopt is important as they are one-off choices.
- · assessing their current disclosures for finance and operating leases as these are likely to form the basis of the amounts to be capitalised and become right-of-use assets
- · determining which optional accounting simplifications apply to their lease portfolio and if they are going to use these exemptions
- assessing the additional disclosures that will be required.

The Group's management is in the process of assessing the impact of IFRS 16 on these Group consolidated financial statements.

#### IFRS 40 Investment Property - Amendments

The Amendments to IAS 40 clarifies that transfers to, or from, investment property are required when, and only when, there is a change in use of property supported by evidence. The amendments also re-characterise the list of circumstances appearing in paragraph 57(a)–(d) as a non-exhaustive list of examples of evidence that a change in use has occurred. The Board has also clarified that a change in management's intent, by itself, does not provide sufficient evidence that a change in use has occurred. Evidence of a change in use must be observable.

These amendments are not expected to have any material impact on the Group's consolidated financial statements.



#### 4.2 IASB Standards issued but not yet effective and not early adopted (continued)

#### Annual Improvements to IFRSs 2014-2016 Cycle

- (i) Amendments to IFRS 12 Clarifies the scope of IFRS 12 by specifying that its disclosure requirements (except for those in IFRS 12. B17) apply to an entity's interests irrespective of whether they are classified (or included in a disposal group that is classified) as held for sale or as discontinued operations in accordance with IFRS 5. Amendment is effective for annual periods beginning on or after 1 January
- (ii) Amendments to IAS 28 Clarifies that a qualifying entity is able to choose between applying the equity method or measuring an investment in an associate or joint venture at fair value through profit or loss, separately for each associate or joint venture at initial recognition of the associate or joint venture. Amendment is effective for annual periods beginning on or after 1 January 2018.

These amendments are not expected to have any material impact on the Group's consolidated financial statements.

#### IFRIC 22 Foreign Currency Transactions and Advance Consideration

The Interpretations looks at what exchange rate to use for translation when payments are made or received in advance of the related asset, expense or income. A diversity was observed in practice in circumstances in which an entity recognises a non-monetary liability arising from advance consideration. The diversity resulted from the fact that some entities were recognising revenue using the spot exchange rate at the date of the receipt of the advance consideration while others were using the spot exchange rate at the date that revenue was recognized. IFRIC 22 addresses this issue by clarifying that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration.

These amendments are not expected to have any material impact on the Group's consolidated financial statements.

#### 4.3 IASB Standards issued but not yet effective that has been early adopted

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 "Revenue from Contracts with Customers" was issued in May 2014 and is effective for annual periods commencing on or after January 1, 2018, with early adoption permitted. IFRS 15 outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue guidance which is currently found across several standards and interpretations with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The Group has reviewed the impact of IFRS 15 on its revenue from operations and during the previous year has elected to early adopt it with effect from January 1, 2015, as the Group considers it better reflects the real estate business performance of the Group. The Group has opted for modified retrospective application of the standard as permitted by IFRS 15 upon early adoption. Accordingly, the standard has been applied to the year ended 31 December 2015 (the initial application period). Modified retrospective application requires the recognition of the cumulative impact of adoption on all contracts that are not yet complete as at 1 January 2015 in the form of an adjustment to the opening balance of retained earnings as at that date.

Adjustments to the opening statement of financial position as at 1 January 2015 is detailed below:

	31 Dec. 2014 KD	Adjustments/ reclassification KD	1 Jan. 2015 KD
Assets Properties under development Accounts receivable and	162,352,344	(96,583,628)	65,768,716
other assets Trading properties	21,485,546 3,902,163	96,690 4,080,984	21,582,236 7,983,147
<b>Liabilities</b> Advances received from			
customers Trade and other payables	134,584,034 46,850,160	(104,769,468) 2,708,569	29,814,566 49,558,729
<b>Equity</b> Accumulated losses	(28,746,566)	9,654,945	(19,091,621)

The table below represents impact on revenue, cost of revenue and expenses for the year ended 2015 had the earlier policy for revenue recognition been continued during the year 2015:

	IFRS 15 KD	Previous policy KD	Increase/ (decrease) KD
For the year ended 31 Decer	mber 2015		
Revenue	61,906,141	37,663,767	24,242,374
Cost of revenue	(36,057,375)	(17,714,199)	(18,343,176)
Net income	25,848,766	19,949,568	5,899,198
Sales and marketing expenses Other operating expenses	(1,905,283)	(1,832,500)	(72,783)
and charges	(17,383,630)	(10,033,694)	(392,781)

Refer note 5.6.1 for description of revenue recognition policies under IFRS 15.

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### 5 Summary of Significant accounting policies

The significant accounting policies and measurements bases adopted in the preparation of the consolidated financial statements are summarised below:

#### 5.1 Basis of consolidation

The Group financial statements consolidate those of the Parent Company and all of its subsidiaries. Subsidiaries are all entitities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and they are deconsolidated from the date that control ceases. The financial statements of the subsidiaries are prepared for reporting date 31 December using consistent accounting policies. The details of the significant subsidiaries are set out in Note 7 to the consolidated financial statements.

All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-Group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a Group perspective.

Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the date the Group gains control, or until the date the Group ceases to control the, as applicable.

Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests. Losses within a subsidiary are attributed to the non-controlling interests even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- · Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- · Derecognizes the carrying amount of any non-controlling interests
- · Derecognizes the cumulative translation differences, recorded in equity
- Recognizes the fair value of the consideration received
- · Recognizes the fair value of any investment retained
- · Recognizes any surplus or deficit in profit or loss

Reclassifies the parent's share of components previously recognized in consolidated statement of profit or loss and other comprehensive income to consolidated statement of profit or loss or retained earnings, as appropriate, as would be required if the Group has directly disposed of the related assets or liabilities.

#### 5.2 Business combinations

The Group applies the acquisition method in accounting for business combinations. The consideration transferred by the Group to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair values of assets transferred, liabilities incurred and the equity interests issued by the Group, which includes the fair value of any asset or liability arising from a contingent consideration arrangement. Acquisition costs are expensed as incurred. For each business combination, the acquirer measures the noncontrolling interests in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through consolidated statement of profit or loss.

The Group recognises identifiable assets acquired and liabilities assumed in a business combination regardless of whether they have been previously recognised in the acquiree's financial statements prior to the acquisition. Assets acquired and liabilities assumed are generally measured at their acquisition-date fair values.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be asset or liability will be recognised in accordance with IAS 39 either in consolidated statement of profit or loss or as change to consolidated statement of profit or loss and other comprehensives income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within consolidated statement of profit or loss and other comprehensive income.

Goodwill is stated after separate recognition of identifiable intangible assets. It is calculated as the excess of the sum of a) fair value of consideration transferred, b) the recognised amount of any non controlling interest in the acquiree and c) acquisition-date fair value of any existing equity interest in the acquiree, over the acquisition-date fair values of identifiable net assets. If the fair values of identifiable net assets exceed the sum calculated above, the excess amount (i.e. gain on a bargain purchase) is recognised in consolidated statement of profit or loss immediately.

## 5 Summary of Significant accounting policies (continued) 5.3 Goodwill

Goodwill represents the future economic benefits arising from a business combination that are not individually identified and separately recognised. See note 5.2 for information on how goodwill is initially determined. Goodwill is carried at cost less accumulated impairment losses. Refer to note 5.14 for a description of impairment testing procedures.

## 5.4 Investment in associates, joint ventures and joint operations5.4.1 Investment in associates and joint ventures

Associates are those entities over which the Group is able to exert significant influence but which are neither subsidiaries nor joint ventures. Joint venture is an arrangement that the Group controls jointly with one or more other investor, and over which the Group has rights to a share of the arrangement's net assets rather than direct rights to underlying assets and obligations for underlying liabilities.

Investments in associates and joint ventures are initially recognised at cost and subsequently accounted for using the equity method. Any goodwill or fair value adjustment attributable to the Group's share in the associate and joint venture is not recognised separately and is included in the amount recognised as investment in associates and joint ventures.

Under the equity method, the carrying amount of the investment in associates and joint ventures is increased or decreased to recognise the Group's share of the profit or loss and other comprehensive income of the associate and joint ventures, adjusted where necessary to ensure consistency with the accounting policies of the Group.

Unrealised gains and losses on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in those entities. Where unrealised losses are eliminated, the underlying asset is also tested for impairment.

The share of results of an associate and joint ventures is shown on the face of the consolidate statements of profit or loss. This is the profit attributable to equity holders of the associate and joint venture and therefore is profit after tax and non-controlling interests in the subsidiaries of the associate and joint venture.

The difference in reporting dates of the associates and joint ventures and the Group is not more than three months. Adjustments are made for the effects of significant transactions or events that occur between that date and the date of the Group's financial statements. The associate's and joint ventures accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associate and joint ventures. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate and joint ventures is impaired. If this is the case the Group calculates the amount of impairment as the difference

between the recoverable amount of the associate and joint ventures and its carrying value and recognises the amount under a separate heading in the consolidated statement of profit or loss.

Upon loss of significant influence and joint control over the associate and joint ventures, the Group measures and recognises any retained investment at its fair value. Any differences between the carrying amount of the associate and joint venture upon loss of significant influence and joint control and the fair value of the retained investment and proceeds from disposal are recognised in the consolidated statement of profit or loss.

#### 5.4.2 Investment in joint operations

A joint operator recognises in relation to its interest in a join operation:

- · Its assets, including its share of any assets held jointly
- Its liabilities, including its share of any liabilities incurred jointly
- · Its revenue from the same of its share of the output by the joint operation; and
- · Its expenses, including its share of any expenses incurred jointly

A joint operator accounts for the assets, liabilities, revenues and expenses relating to its involvement in a joint operation in accordance with the relevant IFRSs.

The acquirer of an interest in a joint operation in which the activity constitutes a business as defined in business combinations, is required to apply all of the principles on business combinations accounting in IFRS 3 and other IFRSs with the exception of those principles that conflict with the guidance in IFRS 11. These requirements apply both to the initial acquisition of an interest in a joint operation, and the acquisition of an additional intetest in a joint operation (in the latter case, previously held interest are not re-measured).

#### 5.5 Segment reporting

The Group has four operating segments: property development, hoteliering, investments and others. In identifying these operating segments, management generally follows the Group's service lines representing its main products and services. Each of these operating segments is managed separately as each requires different approaches and other resources.

For management purposes, the Group uses the same measurement policies as those used in its financial statements. In addition, assets or liabilities which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

#### 5.6 Revenue recognition

Revenue arises from the sale of properties, rendering of services and investing and real estate activities. It is measured by reference to the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts.

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#### 5 Summary of Significant accounting policies (continued)

#### 5.6 Revenue recognition (continued)

#### 5.6.1 Revenue from contracts with customers

IFRS 15 'Revenue from Contracts with Customers' outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue recognition guidance found across several Standards and Interpretations within IFRSs. It establishes a new five-step model, explained below, which will apply to revenue arising from contracts with customers.

Step 1 Identify the contract with a customer: A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for each of those rights and obligations.

Step 2 Identify the performance obligations in the contract: A performance obligation in a contract is a promise to transfer a good or service to the customer.

Step 3 Determine the transaction price: Transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring the promised goods and services to a customer, excluding amounts collected on behalf of third parties.

Step 4 Allocate the transaction price to the performance obligations in the contract: For a contract which has more than one performance obligation, the Group will allocate the transaction price to each performance obligation in an amount that depicts the consideration to which the Group expects to be entitled in exchange for satisfying each performance obligation.

Step 5 Recognise revenue as and when the Group satisfies a performance obligation.

The Group recognises revenue over time if any one of the following criteria is met:

- The customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs; or
- The Group's performance creates or enhances an asset that the customer controls as is the asset is created or enhanced; or
- The Group's performance does not create an asset with an alternative use to the Group, and the Group has an enforceable right to payment for performance obligations completed to date.

The Group allocates the transaction price to the performance obligations in a contract, based on the input method, which requires revenue recognition on the basis of the Group's efforts or inputs to the satisfaction of the performance obligations. The Group estimates the total costs to complete the projects in order to determine the amount of revenue to be recognised.

When the Group satisfies a performance obligation by delivering the promised goods and services, it creates a contract asset based on the amount of consideration earned by the performance. Where the amount of consideration received from a customer exceeds the amount of revenue recognised, this gives rise to a contract liability.

Revenue is measured at the fair value of consideration received or receivable, taking into account the contractually agreed terms of payment excluding taxes and duties. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or an agent and has concluded that it is acting as a principal in all of its revenue arrangements.

Revenue is recognised in the consolidated financial statements to the extent that it is probable that the economic benefits will flow to the Group and the revenue and costs, if and when applicable can be measured reliably.

#### 5.6.2 Revenue from hotel operations and other related services

Revenue from hotel includes hotel services revenue, food and beverage and room revenue.

Revenue from rooms, food and beverage and other related services is recognised when the room is occupied, food and beverages are sold and other related services are performed.

#### 5.6.3 Beach club revenue

Revenue from beach club and related services are recognised when the services are rendered.

#### 5.6.4 Dividend income

Dividend income, other than those from investments in associates, are recognised at the time the right to receive payment is established.

#### 5.6.5 Fees and commission income

Fees and commission income is recognised when earned.

#### 5.6.6 Interest and similar income

Interest income and expenses are reported on an accrual basis using the effective interest method.

#### 5.6.7 Cost of sale of properties

Cost of sale of properties includes the cost of land and development costs. Development costs include the cost of infrastructure and construction. The cost of sales in respect of sale of condominiums is recognised on the basis of per square feet average cost of construction. Per square feet average cost of construction is derived from total saleable area and total construction cost.

#### 5.7 Operating expenses

Operating expenses are recognised in consolidated statement of profit or loss upon utilisation of the service or at the date of their origin.

#### 5.8 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed in the period in which they are incurred and reported in finance costs.

## 5 Summary of Significant accounting policies (continued) 5.9 Property, plant and equipment and depreciation

Property, plant and equipment, are stated at cost less accumulated depreciation and impairment losses. Depreciation is calculated to write-off the cost less the estimated residual value of property, plant and equipment on a straight-line basis over their estimated useful lives as follows:

Buildings50 yearsPlant and Equipment5-7 yearsMotor vehicles4-5 yearsFurniture, fixtures and equipment5-7 yearsKitchen equipment and accessories3-10 years

Lease hold property is depreciated over the period of the lease.

No depreciation is provided on freehold land. Properties in the course of construction for production or administrative purposes are carried at cost, less any recognised impairment loss. Depreciation of these assets, which is on the same basis as other property assets, commences when the assets are ready for their intended use.

#### 5.10 Capital work in progress

Capital work-in-progress includes land which is stated at cost less impairment in value, if any. The carrying value of land is reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the value of land is written down to its recoverable amount. Capital work-in-progress also includes the cost of construction, design and architecture and other related expenditures such as professional fees, project management fees and engineering costs attributable to the project, which are capitalised as and when activities that are necessary to get the assets ready for the intended use are in progress. Direct costs from the start of the project up to completion of the project are capitalised.

#### 5.11 Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation, and are accounted for using the fair value model.

Investment properties are initially measured at cost, including transaction costs. Subsequently, investment properties are re-measured at fair value on an individual basis based on valuations by independent real estate valuers where the market value are not readily available and are included in the consolidated statement of financial position. Where the market values are readily available, the fair value is ascertained based on latest transactions deal in the open market. Changes in fair value are taken to the consolidated statement of profit or loss.

Investment properties are de-recognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future

economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the consolidated statement of for profit or loss in the year of retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

#### 5.12 Property under development

Property under development represents properties under development/construction for trade, which are stated lower of cost or net realisable value. Cost includes the cost of land, construction, design and architecture, and other related expenditures such as professional fees, project management fees and engineering costs attributable to the project, which are accrued as and when activities that are necessary to get the assets ready for the intended use are in progress. Direct costs from the start of the project up to completion of the project are accrued to property under development. Completion is defined as the earlier of the issuance of the certificate of practical completion, or when management considers the project to be completed. Net realisable value is estimated selling price in the ordinary course of business less the estimated cost of completion and the estimated cost necessary to make sale. Upon completion, unsold properties, if any, are transferred to trading properties. Properties under development is disclosed net of transfer to cost of properties sold under IFRS 15.

#### 5.13 Trading properties

Trading properties include purchase and development costs of completed unsold real estate properties. Development costs include planning, maintenance and service costs. Trading properties are recorded at the lower of cost and net realizable value.

Cost are those expense incurred in bringing each property to its present condition. Net realisable value is based on estimated selling price less any further cost expected to be incurred on disposal.

#### 5.14 Impairment testing of goodwill and non financial assets

For impairment assessment purposes, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which management monitors goodwill.

Cash-generating units to which goodwill has been allocated (determined by the Group's management as equivalent to its operating segments) are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

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## 5 Summary of Significant accounting policies (continued) 5.14 Impairment testing of goodwill and non financial assets (continued)

An impairment loss is recognised for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount, which is the higher of fair value less costs to sell and value-in-use. To determine the value-in-use, management estimates expected future cash flows from the asset or each cash-generating unit and determines a suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of future reorganisations and asset enhancements. Discount factors are determined individually for each asset or cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risks factors.

Impairment losses for cash-generating units reduce first the carrying amount of any goodwill allocated to that cash-generating unit. Any remaining impairment loss is charged pro rata to the other assets in the cash-generating unit. With the exception of goodwill, all assets are subsequently reassessed for indications that an impairment loss previously recognised may no longer exist. An impairment charge is reversed if the cash-generating unit's recoverable amount exceeds its carrying amount.

#### 5.15 Financial instruments

#### 5.15.1 Recognition, initial measurement and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

All 'regular way' purchases and sales of financial assets are recognised on the trade date i.e. the date that the entity commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

A financial asset (or, where applicable a part of financial asset or part of Group of similar financial assets) is primarily derecognised when:

- · rights to receive cash flows from the assets have expired;
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass through' arrangement; and either
  - (a) the Group has transferred substantially all the risks and rewards of the asset or
  - (b) the Group has neither transferred nor retained substantially all risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass- through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor

retained substantially all the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in consolidated statement of profit or loss.

#### 5.15.2 Classification and subsequent measurement of financial assets

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- · loans and receivables
- financial assets at fair value through profit or loss (FVTPL)
- $\boldsymbol{\cdot}$  available-for-sale (AFS) financial assets.

All financial assets except for those at FVTPL are subject to review for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a Group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

All income and expenses relating to financial assets that are recognised in consolidated statement of profit or loss are presented under separate heading in the consolidated statement of profit or loss.



#### 5 Summary of Significant accounting policies (continued)

- 5.15 Financial Instruments (continued)
- 5.15.2 Classification and subsequent measurement of financial assets (continued)

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest rate method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets.

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment in groups, which are determined by reference to the industry and region of a counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates for each identified group.

The Group categorises loans and receivables into following categories:

#### · Loans and advances

Loans and advances are financial assets originated by the Group by providing money directly to the borrower that have fixed or determinable payments and are not quoted in an active market.

#### · Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, together with other short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

#### · Receivables and other financial assets

Trade receivable are stated at original invoice amount less allowance for any uncollectible amounts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

Loans and receivables which are not categorised under any of the above are classified as "Other receivables/other financial assets"

#### · Financial assets at FVTPL

Classification of investments as financial assets at FVTPL depends on how management monitor the performance of these investments. Investments at FVTPL are "held for trading" on initial recognition.

The Group classifies investments as trading if they are acquired principally for the purpose of selling or are a part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profit taking.

Assets in this category are measured at fair value with gains or losses recognised in consolidated statement of profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions.

#### · AFS financial assets

AFS financial assets are non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets.

Financial assets whose fair value cannot be reliably measured are carried at cost less impairment losses, if any. Impairment charges are recognised in consolidated statement of profit or loss. All other AFS financial assets are measured at fair value. Gains and losses are recognised in consolidated statement of profit or loss and other comprehensive income and reported within the fair value reserve within equity, except for impairment losses, and foreign exchange differences on monetary assets, which are recognised in consolidated statement of profit or loss. When the asset is disposed of or is determined to be impaired, the cumulative gain or loss recognised in consolidated statement of profit or loss and other comprehensive income is reclassified from the equity reserve to consolidated statement of profit or loss and presented as a reclassification adjustment within consolidated statement of profit or loss and other comprehensive income.

The Group assesses at each reporting date whether there is objective evidence that a financial asset available for sale or a Group of financial assets available for sale is impaired. In the case of equity investments classified as financial assets available for sale, objective evidence would include a significant or prolonged decline in the fair value of the equity investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss is removed from other comprehensive income and recognised in the consolidated statement of profit or loss.

Reversals of impairment losses are recognised in consolidated statement of profit or loss and other comprehensive income, except for financial assets that are debt securities which are recognised in consolidated statement of profit or loss only if the reversal can be objectively related to an event occurring after the impairment loss was recognised.

#### 5.15.3 Classification and subsequent measurement of financial assets

The Group's financial liabilities include "redeemable preference shares", "term loans", "due to related parties" other financial liabilities and "accounts payable and other liabilities"

The subsequent measurement of financial liabilities depends on their classification as follows:

The Group classifies all its financial liabilities as other than at fair value through profit or loss.

# 5 Summary of Significant accounting policies (continued)

## 5.15 Financial Instruments (continued)

# 5.15.3 Classification and subsequent measurement of financial assets (continued)

## • Financial liabilities other than at fair value through profit or loss(FVTPL)

These are stated at amortised cost using effective interest rate method. The Group categorises financial liabilities other than at FVTPL into the following categories:

## Term loan

All term loans are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the consolidated statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate method (EIR) amortisation process.

## · Redeemable preference shares

Redeemable preference shares are subsequently measured at amortised cost using the effective interest rate method.

## · Accounts payables and other financial liabilities

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not, and classified as trade payables. Financial liabilities other than at FVTPL which are not categorised under any of the above are classified as "other financial liabilities".

## 5.15.4 Amortised cost of financial instruments

This is computed using the effective interest method less any allowance for impairment. The calculation takes into account any premium or discount on acquisition and includes transaction costs and fees that are an integral part of the effective interest rate.

## 5.15.5 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

## 5.15.6 Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; a discounted cash flow analysis or other valuation models. An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 35.

## 5.16 Advances received from customers

Advances received from customers represent money received from customers towards instalments for properties in accordance with the terms of the sale agreements as wells as for the membership at beach club. Advances received from customers are stated net of revenue recognised during the period under IFRS15.

## 5.17 Government grants

Government grants are not recognized until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants that are receivable as compensation for expenses or losses already incurred for the purpose of giving immediate financial support to the Group with no future related costs are recognized in consolidated statement of profit or loss in the period in which they become receivable.

## 5.18 Equity, reserves and dividend payments

Share capital represents the nominal value of shares that have been issued and paid up.

Share premium includes any premium received on issue of share capital. Any transaction costs associated with the issuing of shares are deducted from share premium.

Statutory and voluntary reserves comprise appropriations of current and prior period profits in accordance with the requirements of the Companies' law and the Parent Company's Articles of Association.

Other components of equity include the following:

- foreign currency translation reserve comprises foreign currency translation differences arising from the translation of financial statements of the Group's foreign entities into
- Cumulative changes in fair value reserve comprises of gains and losses relating to available for sale financial assets.

Retained earnings includes all current and prior period retained profits. All transactions with owners of the Parent Company are recorded separately within equity. Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting.



# 5 Summary of Significant accounting policies (continued) 5.19 Treasury shares

Treasury shares consist of the Parent Company's own issued shares that have been reacquired by the Group and not yet reissued or cancelled. The treasury shares are accounted for using the cost method. Under this method, the weighted average cost of the shares reacquired is charged to a contra account in equity.

When the treasury shares are reissued, gains are credited to a separate account in equity, (the "gain on sale of treasury shares reserve"), which is not distributable. Any realised losses are charged to the same account to the extent of the credit balance on that account. Any excess losses are charged to retained earnings then to the voluntary reserve and statutory reserve. No cash dividends are paid on these shares. The issue of stock dividend shares increases the number of treasury shares proportionately and reduces the average cost per share without affecting the total cost of treasury shares.

## 5.20 Provisions, contingent assets and contingent liabilities

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Group and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Contingent assets are not recognised in the Group financial statements, but are disclosed when an inflow of economic benefits is probable.

Contingent liabilities are not recognised in the consolidated statement of financial position, but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

# 5.21 Foreign currency translation5.21.1 Functional and presentation currency

The Group financial statements are presented in Kuwait Dinar (KD), which is also the functional currency of the Parent Company. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

## 5.21.2 Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency of the respective Group entity, using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign

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currency at year-end exchange rates are recognised in consolidated statement of profit or loss. Non-monetary items are not retranslated at year-end and are measured at historical cost (translated using the exchange rates at the transaction date), except for non-monetary items measured at fair value which are translated using the exchange rates at the date when fair value was determined. Translation difference on non-monetary asset classified as, "fair value through profit or loss" is reported as part of the fair value gain or loss in the consolidated statement of profit or loss and "available for sale" are reported as part of the cumulative change in fair value reserve within consolidated statement of profit or loss and other comprehensive income.

## 5.21.3 Foreign operations

In the Group's financial statements, all assets, liabilities and transactions of Group entities with a functional currency other than the KD are translated into KD upon consolidation. The functional currency of the entities in the Group has remained unchanged during the reporting period.

On consolidation, assets and liabilities have been translated into KD at the closing rate at the reporting date. Goodwill and fair value adjustments arising on the acquisition of a foreign entity have been treated as assets and liabilities of the foreign entity and translated into KD at the closing rate. Income and expenses have been translated into KD at the average rate over the reporting period. Exchange differences are charged/credited to consolidated statement of profit or loss and other comprehensive income and recognised in the foreign currency translation reserve in equity. On disposal of a foreign operation, the related cumulative translation differences recognised in equity are reclassified to consolidated statement of profit or loss and are recognised as part of the gain or loss on disposal.

## 5.22 End of service indemnity

The Parent, its local subsidiaries and the UAE subsidiary provides end of service benefits to its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period in accordance with relevant labour law and the employees' contracts. The expected costs of these benefits are accrued over the period of employment. This liability, which is unfunded, represents the amount payable to each employee as a result of termination on the reporting date.

With respect to its Kuwaiti national employees, the Group makes contributions to the Public Institution for Social Security calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

# 5 Summary of Significant accounting policies (continued)

## 5.23 Taxation

## 5.23.1 National Labour Support Tax (NLST)

NLST is calculated in accordance with Law No. 19 of 2000 and the Minister of Finance Resolutions No. 24 of 2006 at 2.5% of taxable profit of the Group. As per law, allowable deductions include, share of profits of listed associates and cash dividends from listed companies which are subjected to NLST.

## 5.23.2 Kuwait Foundation for the Advancement of Sciences (KFAS)

The contribution to KFAS is calculated at 1% of taxable profit of the Group in accordance with the modified calculation based on the Foundation's Board of Directors' resolution, which states that income from Kuwaiti shareholding associates and subsidiaries, and transfer to statutory reserve should be excluded from profit for the year when determining the contribution.

## 5.23.3 Zakat

Contribution to Zakat is calculated at 1% of the profit of the Group in accordance with the Ministry of Finance resolution No. 58/2007 effective from 10 December 2007.

## 5.23.4 Taxation on overseas subsidiaries

Taxation on overseas subsidiaries is calculated on the basis of the tax rates applicable and prescribed according to the prevailing laws, regulations and instructions of the countries where these subsidiaries are incorpated.

Deferred taxation is provided in respect of all temporary differences. Deferred tax assets are recognised in respect of unutilised tax losses when it is probable that the loss will be used against future profits.

## 6 Significant management judgements and estimation uncertainty

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amount of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

## 6.1 Significant management judgments

In the process of applying the Group's accounting policies, management has made the following significant judgments, which have the most significant effect on the amounts recognised in the Group financial statements:

## 6.1.1 Classification of real estate property

Management decides on acquisition of a real estate property whether it should be classified as trading, under development, capital-work-in-progress or investment property. Such judgement at acquisition determines whether these properties are subsequently measured at cost less impairment, cost or net realisable value whichever is lower or fair value and if the changes in fair value of these properties are reported in the consolidated statement of profit or loss or consolidated statement of profit or loss and other comprehensive income.

The Group classifies property as trading property if it is acquired/held principally for sale in the ordinary course of business.

The Group classifies property as properties under development if it is acquired, with the intention of development with a view to sale. Where the Group acquires a property and engages in developing it, but is uncertain about their future use, such properties are classified as capital work-in progress.

The Group classifies property as investment property if it is acquired to generate rental income or for capital appreciation, or for undetermined future use.

## 6.1.2 Satisfaction of performance obligations

The Group is required to assess each of its contracts with customers to determine whether performance obligations are satisfied over time or at a point in time in order to determine the appropriate method of recognising revenue. The Group has assessed that based on the sale and purchase agreements entered into with customers and the provisions of relevant laws and regulations, where contracts are entered into to provide real estate assets to customer, the Group does not create an asset with an alternative use to the Group and usually has an enforceable right to payment for performance completed to date. In these circumstances, the Group recognises revenue over time. Where this is not the case, revenue is recognised at a point in time.

## 6.1.3 Classification of financial instruments

Judgements are made in the classification of financial instruments based on management's intention at acquisition. Such judgement determines whether it is subsequently measured at cost, amortised cost or at fair value and if the changes in fair value of instruments are reported in the consolidated statement of profit or loss or consolidated statement of profit or loss and other comprehensive income.

The Group classifies financial assets as held for trading if they are acquired primarily for the purpose of short term profit making.

Classification of financial assets as fair value through profit or loss depends on how management monitors the performance of these financial assets. When they are not classified as held for trading but have readily available fair values and the changes in fair values are reported as part of profit or loss in the management accounts, they are classified as fair value through profit or loss.

# 6 Significant management judgements and estimation uncertainty (continued)

# 6.1 Significant management judgments (continued)

## 6.1.3 Classification of financial instruments (continued)

Classification of assets as loans and receivables depends on the nature of the asset. If the Group is unable to trade these financial assets due to inactive market and the intention is to receive fixed or determinable payments the financial asset is classified as loans and receivables.

All other financial assets are classified as available for sale.

## 6.1.4 Control assessment

When determining control, management considers whether the Group has the practical ability to direct the relevant activities of an investee on its own to generate returns for itself. The assessment of relevant activities and ability to use its power to affect variable return requires considerable judgement.

## 6.2 Estimation uncertainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

## 6.2.1 Impairment of available for sale investments

The Group treats available for sale equity investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgement. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities. During the year ended 31 December 2016 an impairment loss of KD 47,237 (year ended 31 December 2015: KD 68,510) has been recognised for available for sale investments.

## 6.2.2 Impairment of loans and receivables

The Company's management reviews periodically items classified as loans and receivables to assess whether a provision for impairment should be recorded in the consolidated statement of profit or loss. In particular, considerable judgement by management is required in the estimation of amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgement and uncertainty. During the year ended 31 December 2016, an impairment loss of KD950 (year ended 31 December 2015: KD1,551,746) has been recognised for loans and receivables.

## 6.2.3 Percentage of completion

The Group recognises accrual for properties under development based on the percentage of completion method. The percentage of work completion is determined by the independent lead consultant of the respective projects.

The percentage of completion method is applied on a cumulative basis in each accounting year to the current estimates of accrual for properties under development. Any change in estimate for determination of accruals for properties under development is recognised in current consolidated statement of financial position.

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## 6.2.4 Cost to complete the projects

The Group estimates the cost to complete the projects in order to determine the cost attributable to revenue being recognised. These estimates include the cost of providing infrastructure, potential claims by contractors as evaluated by the project consultant and the cost of meeting other contractual obligations to the customers.

# 6.2.5 Estimation of impairment of property, plant and equipment and capital work-in progress and their useful lives

The Group's management tests annually whether property plant and equipment and capital work-in progress have suffered impairment in accordance with the accounting policies stated within note 5 above. The recoverable amounts of the assets are determined based on value-in-use method. This method uses estimated cash flow projections over the estimated useful life of the asset discounted using market rates.

The Group's management determines the useful lives of property plant and equipment and the related depreciation charge. The depreciation charge for the year will change significantly if actual life is different from the estimated useful life of the asset.

## 6.2.6 Net realisable value of development properties

The Group carries its development properties at the lower of cost and net realisable value. In determining whether the impairment losses should be recognised in the consolidated statement of profit or loss, management assesses the current selling prices of the property units and the anticipated costs for completion of such property units for properties which remain unsold at the reporting date. If the selling proceeds are lower than the anticipated costs to complete, an impairment provision is recognised for the identified loss event or condition to reduce the cost of development properties recognised within properties under development in the consolidated statement of financial position to net realisable value.

## 6.2.7 Impairment of associates and joint venture

After application of the equity method, the Group determines whether it is necessary to recognise any impairment loss on the Group's investment in associate and joint ventures, at each reporting date based on existence of any objective evidence that the investment in the associate and joint venture is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and joint venture and its carrying value and recognises the amount in the consolidated statement of profit or loss.

## 6.2.8 Fair value of financial instruments

Management applies valuation techniques to determine the fair value of financial instruments where active market quotes are not available. This requires management to develop estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. Where such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

## 6.2.9 Revaluation of investment properties

The Group carries its investment properties at fair value, with changes in fair value being recognised in the consolidated statement of profit or loss. The Group engaged independent valuation specialists to determine fair value as at 31 December 2016 and the valuers have used valuation techniques to arrive at these fair values. These estimated fair values of the investment properties may vary from the actual, prices that would be achieved in a arm's length transaction at the reporting date.

Subsidiary companies, associates and joint operation

# 7.1 Subsidiary companies

7

# 7.1.1 Details of the Group's material consolidated subsidiaries at the end of the reporting period are as follows:

Consolidated subsidiaries	Country of incorporation	Principal activity	Incorporation/Acquisition date	Percentage o	ownership %
				2016	2015
IFA Hotels & Resorts – Jabel Ali Free Zone	UAE	Property Development	2005	100%	100%
IFA Hotels & Resorts (SAL) Holdings	Lebanon	Property Development	2003	-	51%
IFA Zimbali Hotels & Resorts (Pty) Ltd.	South Africa	Property Development	2003	100%	100%
IFA Hotels & Resorts Limited	South Africa	Hotelier and Property Develo	oper 2003	100%	100%
IFA Hotels & Resorts 2 Limited	Cayman Island	Hotelier	2003	100%	100%
IFA Yotel Investment FZE	UAE	Hotelier	2008	100%	100%
IFA Fairmont Zimbali Hotels & Resorts (Pty) Ltd.	South Africa	Hotelier	2006	100%	100%
IFA HI Real Estate Services Company – WLL	Kuwait	Property management and r	real 2008	99%	99%
(Formally: IFA One Real Estate Company – WLL)		estate			

## 7.1.2 Disposal of subsidiaries

# 7.1.2.1 The Palm Residence FZE and Al Shalal Beach Club FZE

During the year, a subsidiary in UAE disposed 100% of its shareholding in The Palm Residence FZE and Al Shalal Beach Club FZE to a key management personnel of the Group, through an agreement dated 30 June 2016 for a consideration of AED 74Mn (equivalent to KD6.08Mn).

The details of the disposed subsidiaries' assets and liabilities are as follows:

	2016
	КО
Assets	
- Property, plant and equipment	1,661,172
- Accounts receivable and other assets	530,240
- Cash and cash equivalents	94,016
Liabilities	
- Employee's end of service benefits	(19,036)
- Accounts payables and other liabilities	(646,425)
Net assets disposed	1,619,967
Total consideration	6,086,092
Gain on disposal of subsidiaries	4,466,125

# 7.1.2 Disposal of subsidiaries (continued)

# 7.1.2.1 The Palm Residence FZE and Al Shalal Beach Club FZE (continued)

The revenue and net profit generated by these two subsidiaries for the six months period ended 30 June 2016 amounted to KD1,025,817 and KD114,437 respectively (31 December 2015: KD2,003,060 and KD462,036 respectively).

The total consideration for the disposal is equal to the fair value of the subsidiaries, as determined by an independent valuer on 5 June 2016 to be AED 74Mn (equivalent to KD6.08Mn). The valuation approach, inputs and assumptions used by the valuer are detailed below.

Description	Valuation approach	Significant inputs	Assumptions
RICS valuation- Professional standards 2014	Profit method for beach club	Management accounts of last 3 years and	Annual inflation rate of 3% and
		10 year cash flow projections used	Beach club, gymnasium and cafe will be operational for the entire 10 year period
-	Income capitalisation method for property	Average rental of similar properties;	95% occupancy rate
		Comparison with listed properties in the	throughout; and
		market; and	10% maintenance expenses
		Capitalising market rent with appropriate market yields	

The valuation was based on certain assumptions considered by the valuer, and therefore, the value may differ if the assumptions vary.



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# 7 Subsidiary companies, joint ventures and associates (continued)

# 7.1.2 Disposal of subsidiaries (continued)

# 7.1.2.2 IFA Hotels and Resorts S.A.L.

During the year, the Parent Company has entered into an agreement with a related party to sell its entire equity stake in IFA Hotel and Resorts S.A.L (a 51% owned subsidiary in Lebanon) for a total consideration of USD11.2Mn (equivalent to KD3,430,840) resulting in a net gain of KD144,670. The consideration due was set off against the amount due to the related party.

The details of the disposed subsidiaries' assets and liabilities are as follows:	2016
	КО
Assets	
- Property, plant and equipment	195,556
- Goodwill	516
- Property under developments	10,765,148
- Available for sale investments	70,991
- Accounts receivable and other assets	252,008
- Due from related parties	, 169,500
- Cash and cash equivalents	322,745
Less: liabilities, non-controlling interest and foreign currency translation reserve	
- Term loan	(2,746,296)
- Employee's end of service benefits	(18,551)
- Advance received from customers	(658,064)
- Accounts payables and other liabilities	(234,123)
- Due to related parties	(5,310,889)
- Non-controlling interests	1,302,766
- Foreign currency translation reserve	(825,147)
Net assets disposed	3,286,170
Total consideration	3,430,840
Gain on disposal of subsidiary	144,670



# 7.1.2 Disposal of subsidiaries (continued)

## 7.1.2.3 Yotel Investment Limited

At the beginning of the previous year, the Group held a controlling interest (constituting 85% of the shares) in Yotel Investments Limited (YIL) through its fully owned subsidiary "IFA Yotel Investment FZE" (IFA YI). During the year ended 31 December 2015, IFA YI acquired the remaining 15% shares (the "Non controlling interest) of YIL (note 25.3b). On 31 December 2015, IFA YI disposed 50% equity stake, and the right to appoint three of five directors in YIL, to a related party for a total consideration of KD9,032,007. The Group has accounted for its remaining 50% interest in YIL as an investment in associate, by virtue of significant influence acquired by having a right to appoint two of five directors. The investment retained was valued at fair value, immediately following the disposal of the controlling interest.

The fair value of YIL at the date of disposal has been determined by an independent valuer.	2015
	KD
Fair value of consideration received	9,032,007
Less: Net assets disposed at the date of disposal (50%) (c)	(1,269,194)
Profit on partial disposal of a subsidiary to a related party	7,762,813
Translation gain previously recognised in other comprehensive income transferred to profit or loss (b)	213,331
Provision made for employee benefit trust (d)	(451,600)
Fair value of residual interest recognised as associate (note 7.2)	9,032,007
Net assets related to the residual interest recognised as associate (50%) (c)	(1,269,194)
Net gain on disposal (a)	15,287,357
Sale consideration receivable	9,032,007
Set off against due to related party (e)	(8,362,063)
Cash balances on acquisition	(103,763)
Net cash inflow on disposal	566,181

- (a) Gain on disposal includes the deemed gain of KD7,762,813 arising from the re-measurement of the residual interest at fair value and reclassifying it to investment in associate.
- (b) The translation gain arose in the prior year upon translation of balances of YIL's subsidiaries, having functional currency other than the parent's currency. This is being realised to profit or loss upon disposal.

# 7.1.2 Disposal of subsidiaries (continued)

# 7.1.2.3 Yotel Investment Limited (continued)

(c) The net assets of the subsidiary at the date of disposal were as follows:	31 Dec.
	2015
	KD
Property and equipment	2,971,716
Capital work in progress	783,696
Trading properties	7,224
Trade receivables and other assets	587,912
Cash and cash equivalents	103,763
Accounts payable and other liabilities	(1,615,869)
Short-term loans	(191,734)
Amounts due to a related party	(108,321)
Net assets	2,538,387

(d) As of December 31, 2015, the shareholders of YIL were in the process of approval of a board resolution to grant 5% of their shareholding to Employee Benefit Trust ("EBT") by issuing a total of 1,915,320 ordinary shares having a par value of GBP 1 each. The shares will be considered as fully paid without the payment of any cash, as the employees' services, goodwill and know-how of the Company will be deemed as consideration. The Company had already recognised a provision in 2015 against the dilution of their share in YIL, as per the percentage of Company's shareholding in YIL as at the end of previous year. The provision for EBT is calculated as follows:

KDValue of Group's shareholding in YIL9,032,007Percentage of shares granted to EBT5%Provision for EBT451,600

(e) The consideration receivable was settled by way of deducting it from the amounts due to a related party.



2015

# 7.2 Investment in associatess

Details of the Group's associates at the end of the reporting period are as follows:

terest in equity	KD	KD	
		KD	
2015			
50%	3,060,890	2,771,642	
% 50%	5,828,296	8,889,001	
	8,889,186	11,660,643	
)	50%	50% <b>3,060,890</b> % 50% <b>5,828,296</b>	

he movement in associates during the year is as follows:	31 Dec. 2016 KD	31 Dec. 2015 KD
Balance at 1 January	11,660,643	6,524,798
additions during the year (note 7.1.2)	-	9,032,007
ncrease in shareholders loan	18,360	173,339
hare of results	(414,597)	-
hare of other comprehensive loss for the year	(65,306)	_
ilution upon issue of associate's shares to EBT*	(396,145)	_
artial disposal of associate**	(925,626)	_
npairment in value***	(*25/525)	(2,500,000)
xchange differences arising on translation of foreign operations	(988,143)	(1,569,501)
Balance at 31 December	8,889,186	11,660,643

<sup>\*</sup> During the year, on 15 February 2016, the directors of YIL approved the resolution disclosed in note 7.1.2.3d above and share certificates were issued to EBT with effect from 31 March 2016, and accordingly an amount of KD396,145 was deducted from the investment as a result of this dilution.

The above two transactions resulted in dilution of the Groups interest in Yotel by 10.44%.

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<sup>\*\*</sup> On 29 September 2016, the Group sold part of its investment of Yotel with a carrying value of KD925,626 to a related party for total consideration of GBP4,484,261 (equivalent to KD1,823,444) resulting in a net gain of KD897,818 being recognised in the consolidated statement of profit or loss.

<sup>\*\*\*</sup> During the previous year, the Group recognised additional impairment amounting to KD2,500,000 against the shareholders loans based on recoverability assessment made by the Group's management, which was recognised in the consolidated statement of profit or loss during the previous year.



# 7.2 Investment in associatess (continued)

7.2.1 The above is made-up as follows:

	31 Dec. 2016 KD	31 Dec. 2015 KD
quity investments		
Legend and IFA	15	15
Yotel	5,828,296	8,889,001
	5,828,311	8,889,016
nareholders loans – Legend and IFA	6,536,844	5,942,732
ess: provision for impairment in value of shareholders loan	(3,475,969)	(3,171,105)
	8,889,186	11,660,643

- 5.2.2 Summarised financial information in respect of the Group's associates, are set out below. The summarised financial information below represents the amounts presented in the financial statements of the associates (and not the Group's share of those amounts) adjusted for differences in accounting policies between the Group and the associate.
- 7.2.2.1 Legend and IFA Developments (Pty) Ltd.

	31 Dec. 2016 KD	31 Dec. 2015 KD
Non-current assets	2,888,537	2,956,097
Current assets	92,443	89,072
Non-current liabilities	(363,592)	(351,939)
Current liabilities	(3,172,458)	(3,052,803)
Equity	(555,070)	(359,573)

# 7.2 Investment in associatess (continued)

7.2.2.1 Legend and IFA Developments (Pty) Ltd. (continued)		
	31 Dec. 2016	31 Dec. 2015
	KD	KD
Revenue	402,170	505,179
Profit for the year	(137,252)	(58,874)
Other comprehensive income for the year		(22,484)
Total comprehensive income for the year	(137,252)	(81,358)
	31 Dec. 2016 KD	31 Dec. 2015
	ND	KD
Net assets of the associate attributable to the shareholders of the Group	(555,070)	
Net assets of the associate attributable to the shareholders of the Group  Proportion of the Group's ownership interest in the associate		KD (359,573) 50%
	(555,070)	(359,573)
Proportion of the Group's ownership interest in the associate	(555,070) 50%	(359,573) 50%
Proportion of the Group's ownership interest in the associate  Proportionate ownership in the net assets of the associate	(555,070) 50% (277,535)	(359,573) 50% (179,787)
Proportion of the Group's ownership interest in the associate  Proportionate ownership in the net assets of the associate  Other adjustments (unrecognised share of losses and foreign exchange translation)	(555,070) 50% (277,535) 277,550	(359,573) 50% (179,787) 179,802

Investment in Legend IFA Developments (Pty) Ltd., includes shareholder loans of KD3,060,875 which is non- interest bearing and carried at present value (31 December 2015: KD2,771,627). The loans are unsecured and are not repayable before 31 December 2017.

The accumulated unrecognised losses of Legend and IFA Development (Pty) Ltd amounted to KD761,798 (31 December 2015: KD563,411).

The fair value of the associate, Legend IFA Developments (Pty) Ltd could not be reliably measured since it is unquoted.



# 7.2 Investment in associatess (continued)

7.2.2.2 Yotel Investment Limited.

	31 Dec. 2016 KD	31 Dec. 2015 KD
Non-current assets	3,093,207	3,003,645
Current assets	1,106,581	1,498,525
Non-current liabilities	(1,731,349)	-
Current liabilities	(633,845)	(1,936,510)
Equity	1,834,594	2,565,660

A reconciliation of the above summarised financial information to the carrying amount of the investment is set out below:

	31 Dec. 2016	31 Dec. 2015
	КО	KD
Net assets of the associate attributable to the shareholders of the Group	1,834,594	2,565,660
Proportion of the Group's ownership interest in the associate	39.56%	50%
Proportionate ownership in the net assets of the associate	725,765	1,282,830
Goodwill	5,102,531	7,606,171
Carrying value of the investment	5,828,296	8,889,001

The associate is unquoted. The Group has recognised this investment as an investment in associate as at 31 December 2015 (previously it was consolidated as a subsidiary), accordingly, the investee's profit or loss was consolidated in these consolidated financial statements up to 31 December 2015 (refer note 7.1.2.3).

# 7.3 Investment in joint operation

The following is the details of the Group's interest in the joint operation:

Name and details of the joint operation	Holding %	Holding %
	2016	2015
Tongaat Hulett/IFA Resorts Developments (TIFAZ)	100%	50%

As of 31 December 2015, the above joint operation (50%) was held through a subsidiary located in South Africa. During the current year, the South African subsidiary acquired the holding company which owns the remaining 50% of the joint operation. Consequently, the Group effectively owns 100% of the joint operation as of 31 December 2016. Details of the assets and liabilities acquired (50%) during the year are as follows:

	31 Dec. 2016
	KD
Fair value of identifiable assets and liabilities acquired	4,261,734
Less: Fair value of consideration	(3,296,697)
Net gain on bargain purchase (refer note 10)	965,037

The assets, liabilities, revenue and expenses of the joint operation which was consolidated in these consolidated financial statements are as follows:		
ilialiciai statements are as ionows:	31 Dec. 2016	31 Dec. 2015
	KD	KD
Non-current assets	201,912	97,357
Current assets	2,785,824	3,163,482
	2,987,736	3,260,839
Non-current liabilities	(333,095)	(887,161)
	(333,095)	(887,161)
Revenue	1,579,509	76,209
Cost of revenue and expenses	(4,055,969)	(161,713)
Net loss	(2,476,460)	(85,504)

# 8 Revenue

	31 Dec. 2016	31 Dec. 2015
	KD	KD
Revenue from projects under development	11,789,647	26,043,744
Revenue from hotel operations	26,219,209	28,147,484
Revenue from beach club operations	944,771	2,320,774
Management fees	980,477	740,318
Residential services income	3,211,399	3,840,421
Rental income	872,096	813,400
	44,017,599	61,906,141

# 9 Interest income

	31 Dec. 2016	31 Dec. 2015
	КО	KD
Interest income on bank balances and deposits	17,040	11,800
Interest income on late payment by customers	27,287	41,603
Interest income on others	220,195	186,442
	264,522	239,845

# 10 Other income

	31 Dec. 2016	31 Dec. 2015
	KD	KD
Gain on disposal of property, plant and equipment (note 15.2)	1,609,554	2,579,207
Gain from foreign currency exchange difference	14,221	-
Gain on bargain purchase (note 7.3)	965,037	-
Gain on transfer of preference shares (note 26)	3,169,603	-
Other income	1,319,273	861,418
	7,077,688	3,440,625

The gain on disposal of property, plant and equipment for the year ended 31 December 2015 relates to the sale of retail properties in Laguna Tower Residence FZE, a sub-subsidiary, to an investor.

# 11 Impairment in value of assets and other operating expenses and charges

a) Impairment in value of assets	Note	31 Dec. 2016 KD	31 Dec. 2015 KD
Impairment in value of associates and joint ventures	7.2.1	- (050)	(2,500,000)
Impairment in value of accounts receivable and other assets	19a	(950)	(1,551,746)
Impairment in value of available for sale investments	18	(47,237)	(68,510)
		(48,187)	(4,120,256)

b) Other operating expenses and charges include the following:		
	31 Dec. 2016	31 Dec. 2015
	KD	KD
Travel expenses	111,291	275,246
Office expenses	1,946,880	4,165,183
Hotel operations management fee	658,861	1,282,767
Hotel's property operation and maintenance	4,012,534	3,709,729
Administration and management fee	984,482	1,045,234
Loss from foreign currency exchange differences		31,733
Cancellation expense		192,858
Commissions paid	188,971	146,972
Rent	259,794	330,832
Legal and professional fees	1,676,511	1,354,390
Write-off of certain disputed and overdue balances		961,111
Settlement of claims by Home owners Association in UAE		1,181,724
Impairment on capital work in progress		464,462
Advertising	189,660	311,664
Utilities	287,842	376,379

# 12 Net gain or (loss) on financial assets and finance costs

Net gain or (loss) on financial assets

Net gain or (loss) on financial assets, analysed by category, is as follows: 31 Dec. 2016 31 Dec. 2015 KD Loans and receivables - Cash and cash equivalents 17,040 11,800 - Accounts receivable and other assets and shareholder loans to associates 247,482 228,045 - Impairment in value of receivable and other assets (950) (1,551,746) - Impairment in value of loans to associates (2,500,000) Available for sale investments

Available for sale investments		
- Recognised directly in consolidated statement of other comprehensive income	11,731	(1,438,769)
- Recycled from other comprehensive income to consolidated statement of profit or loss on impairment	(47,237)	(68,510)
	228,066	(5,319,180)
Net gain/(loss) recognised in the consolidated statement of profit or loss	216,335	(3,880,411)
Net gain/(loss) recognised in the consolidated statement of profit or loss and other comprehensive income	11,731	(1,438,769)
	228,066	(5,319,180)

# b. Finance costs

а.

Finance costs relate mainly to term loans and due from related parties which are financial liabilities stated at amortised cost.

# 13 Tax credit/(expense) relating to overseas subsidiaries

	31 bcc. 2010	31 DCC. 2013
Current tax:	KD	KD
Current year charge	(1,086)	(41,939)
Deferred tax credit:		
Current year credit	777,305	60,812
	776,219	18,873

# 14 Basic and diluted earnings per share attributable to the owners of the Parent Company

Basic and diluted earnings per share are computed by dividing the profit for the year attributable to the owners of the Parent Company by the weighted average number of shares outstanding during the year as follows:

	31 Dec. 2016 KD	31 Dec. 2015 KD
Profit for the year attributable to the owners of the Parent Company (KD)	3,939,603	2,401,874
Weighted average number of shares outstanding during the year (excluding treasury shares)	608,446,198	608,446,198
Basic and diluted earnings per share	6.47 Fils	3.95 Fils

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31 Dec 2015

## (6

# 15 Property, plant and equipment

	Land KD	Buildings on freehold land KD	Buildings on leasehold land KD	Plant and equipment KD	Furniture, fixtures and office equipment KD	Kitchen equipment & accessories KD	Motor vehicles KD	Total KD
Year ended 31 December 2016								
Opening net book amount	7,427,567	93,958,083	2,734,579	80,112	3,643,097	886,339	46,087	108,775,864
Additions	-	689,616	-	73,057	534,384	664,646	-	1,961,703
Disposals	(49,621)	(1,641,979)	(12,422)	(1,733)	(372)	-	-	(1,706,127)
Foreign exchange adjustment	172,361	1,123,735	20,711	5,468	138,645	18,246	(9,919)	1,469,247
Depreciation for the year	-	(2,142,938)	-	(25,767)	(684,182)	(726,521)	(5,360)	(3,584,768)
De-recognition on disposal of subsidiary (note 7.1.2)	-	(1,681,505)	-	-	(116,963)	(54,409)	(3,850)	(1,856,727)
Closing net book value	7,550,307	90,305,012	2,742,868	131,137	3,514,609	788,301	26,958	105,059,192
At 31 December 2016								
Cost	7,550,307	99,573,765	3,168,976	804,611	7,699,947	4,807,427	78,279	123,683,312
Accumulated depreciation and impairment	<u>-</u>	(9,268,753)	(426,108)	(673,474)	(4,185,338)	(4,019,126)	(51,321)	(18,624,120)
Net book value	7,550,307	90,305,012	2,742,868	131,137	3,514,609	788,301	26,958	105,059,192
Year ended 31 December 2015								
Opening net book amount	7,969,494	99,870,338	5,514,728	163,515	4,699,849	1,880,194	72,944	120,171,062
Additions	-	190,786	14,215	34,531	807,248	332,991	-	1,379,771
Transfers to property under developments (note 20)	(464,747)	(5,815,691)		-	(196,267)	(161,402)	_	(6,638,107)
Disposals	-	(189,398)	(17,238)	(24)	(223,064)	-	_	(429,724)
Foreign exchange adjustment	(77,180)	1,934,946	86,291	(6,457)	(176,253)	57,103	(6,944)	1,811,506
Depreciation for the year	-	(2,032,898)	(275,151)	(111,453)	(884,966)	(1,222,547)	(19,913)	(4,546,928)
De-recognition on disposal of subsidiary (note 7)	_	-	(2,588,266)	-	(383,450)	-	-	(2,971,716)
Closing net book value	7,427,567	93,958,083	2,734,579	80,112	3,643,097	886,339	46,087	108,775,864
At 31 December 2015								
Cost	7,427,567	101,706,596	3,162,276	738,777	7,368,355	4,525,493	154,048	125,083,112
Accumulated depreciation and impairment	-	(7,748,513 <b>)</b>	(427,697)	(658,665)	(3,725,258)	(3,639,154)	(107,961)	(16,307,248)
Net book value	7,427,567	93,958,083	2,734,579	80,112	3,643,097	886,339	46,087	108,775,864

- Land and building with a carrying value of KD6,710,831 (31 December 2015: KD6,345,281) located in South African have been pledged as security for the term loan facilities obtained by South African subsidiaries and building with a carrying value of KD81,875,098 (2015: KD74,077,903) located in UAE, has been pledged as security for the term loan facility obtained by a UAE subsidiary (see note 27).
- During the year, one of the UAE subsidiaries entered into a sale agreement with a minority shareholder of the Group to sell offices and parking bays in Trunk Residence FZE with a carrying value of AED19.53Mn (equivalent to KD1.6Mn) for a total consideration of AED 39.00Mn (equivalent to KD3.3Mn) resulting in a net gain of AED19.47Mn (equivalent to KD1.61Mn) which was included under "other income" in the consolidated statement of profit or loss.
- During the previous year, property, plant and equipments costing KD6,638,107 were transferred to properties under development after the final cost allocation was undertaken by an expert. This property houses hotel, Penthouse and private Residential Clubs ("PRCs") and the total projects cost is split among these. The portion of costs pertaining to "the hotel are recognised as property, plant and equipment, while the portion of costs relating to the Penthouse and PRCs was recorded under properties under development as these were yet to be handed over to the buyers, although these costs have eventually been transferred to cost of revenue under IFRS 15 as an opening retained earnings adjustment. Under the final cost allocation, costs amounting to KD6,638,107 which were previously allocated to the hotel have been transferred to penthouse and PRCs, and the related deprecation expenses of KD577,945 since inception, has been offset against the depreciation charge for the current year.

# 16 Capital work in progress

Capital work in progress represents mainly hotels and other capital projects under construction in UAE.

The movement in capital work in progress is as follows:		
	31 Dec. 2016	31 Dec. 2015
	КО	KD
Carrying value at the beginning of the year	46,891,897	45,738,705
Additions during the year	87,664	838,665
De-recognition on disposal of subsidiary (note 7.1.2.3)		(783,696)
Impairment in value		(464,462)
Foreign currency translation adjustment	349,916	1,562,685
Carrying value at the end of the year	47,329,477	46,891,897
The above balance consists of the following:	31 Dec. 2016	31 Dec. 2015
Land cost	КО	KD
- Crescent, Palm Jumeirah (Kingdom of Sheba Hotel)	47,037,747	46,690,345
	47,037,747	46,690,345
Other construction related costs	291,730	201,552
	47,329,477	46,891,897

In the opinion of the management, there has been no impairment in the carrying values of the Capital work in progress as at 31 December 2016 (31 December 2015: KD464,462).

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The Group's investment properties consist of the following:

**Investment properties** 

	31 Dec. 2016	31 Dec. 2015
	KD	KD
Portugal – Pinecliff Resorts (refer 27d)	7,438,139	7,642,994
	7,438,139	7,642,994
17.1 The movement in investment properties is as follows:	31 Dec. 2016	31 Dec. 2015
	КД	KD
Carrying value at the beginning of the year	7,642,994	8,209,603
Change in fair value	(5,073)	(58,117)
Foreign currency translation adjustment	(199,782)	(508,492)
Carrying value at the end of the year	7,438,139	7,642,994

Independent valuers were engaged to determine the fair market value of the land and they held relevant professional qualification and experience.

# 18 Available for sale investments

	31 Dec. 2016	31 Dec. 2015
	КО	KD
Foreign investments – unquoted shares	5,826,195	5,821,936
Local investments – quoted shares	125,519	147,093
Local investments – unquoted shares	57,736	70,524
	6,009,450	6,039,553

- a. During the year, the Group recognised an impairment loss of KD21,574 (2015: KD41,181) for local quoted shares as the market value of these shares, declined significantly below their cost. Further, the Group recognised an impairment loss of KD25,663 (2015: KD27,329) foreign and local unquoted shares based on estimates made by the management.
- b. Foreign and local unquoted investments of KD758,046 (2015: KD832,392) are carried at cost less impairment in value, if any, since their fair values cannot be reliably determined.

  Management is not aware of any circumstances that would indicate impairment in value of these investments.

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Accounts receivable and other assets

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	31 Dec. 2016 KD	31 Dec. 2015 KD
Financial assets:		
Accounts receivable	7,301,951	5,285,842
Due from other related parties – net (a) & (note 34)	1,674,099	1,404,766
Other financial assets	4,389,216	5,522,662
	13,365,266	12,213,270
Non-financial assets:		
Advance to contractors	1,459,435	2,176,609
Differed Tax assets	1,926,948	1,540,705
Other non-financial assets	2,351,757	2,996,056
	5,738,140	6,713,370
	19,103,406	18,926,640

During the year Group recognised an impairment loss of KD950 for the year ended 31 December 2016 (2015: KD1,551,746) against an amount due from a related party based on information available at the reporting date. Accordingly due from other related parties is stated net of provision for impairment of KD950 (2015: KD1,551,746).





# 20 Properties under development

The Group's properties under development consists of the following:	31 Dec. 2016 KD	31 Dec. 2015 KD
Land cost: - UAE (Balqis Residence, C Fourteen and KOS heritage place)	34,129,629	36,152,199
- Lebanon (Tilal Al Abadiyah)		4,782,615
- South Africa (Zimbali Prescint Real Estate)	254,108	317,083
	34,383,737	41,251,897
Construction, piling and enabling works	34,437,597	23,236,401
Other construction related costs	10,231,276	9,890,416
	79,052,610	74,378,714

The movement in properties under development is as follows:			
	31 Dec. 2016	31 Dec. 2015	
	КО	KD	
Carrying value at the beginning of the year	74,378,714	162,352,344	
Effect of change in accounting policy (refer note 4.3)	-	(96,583,628)	
	74,378,714	65,768,716	
Additions during the year	25,786,572	20,544,892	
Transfers from property, plant and equipment (note 15)		6,638,107	
Transferred to other financial assets		(106,621)	
Cost absorbed during the year (a)	(11,710,097)	(21,136,981)	
De-recognition on disposal of subsidiary	(10,765,148)	-	
Foreign exchange adjustments	1,362,569	2,670,601	
	79,052,610	74,378,714	

a) Properties under development relates to the revenue project which are offered for sale. Cost of projects expected to be completed, or to be transferred to profit or loss within the next 12 months has been classified as current assets.

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During the year, cost of properties under development amounting to KD7,856,476 (2015: KD18,343,176) were transferred to "Cost of revenue" and KD254,356 (2015: KD72,783) was transferred to "sales and marketing expenses".

In the opinion of the management, there has been no impairment in the carrying values of the property under development as at 31 December 2016 (31 December 2015: Nil).

b) Properties under development in UAE and South Africa with a carrying value of KD29,522,406 and KD6,664,853 respectively (31 December 2015: KD54,139,655 and KD6,423,281) have been pledged as security for term loan facilities obtained by subsidiaries in UAE and South Africa (see note 28).



# 21 Trading properties

	31 Dec. 2016	31 Dec. 2015
	KD	KD
Residential flats in Dubai, UAE (a)	4,331,313	4,299,324
Properties in South Africa (b)	5,129,998	2,892,403
	9,461,311	7,191,727

- a) Trading properties in Dubai represents the cost of completed but unsold units in Laguna Tower Residence, and Private Residential Clubs (PRCs) in a subsidiary located in UAE. The PRCs costing KD4,221,724 were transferred to trading properties from properties under development at the beginning of the previous year upon early adoption of IFRS 15 (refer note 4.3).
- Trading properties in South Africa represent plots of lands purchased in South Africa for trading purposes and comprise land at cost and development expenditure attributable to unsold properties. Trading properties with a carrying value of KD5,129,998 (2015: KD2,892,403) in South Africa have been pledged as security for borrowing facilities of the South African Subsidiary (see note 27 b).
  - During the year, the Group acquired additional trading properties with a value of KD2,712,778, as a result of the acquisition of the joint operation disclosed in note 7.3.
- c) In the opinion of the management, there has been no impairment in the carrying value of the trading properties as at 31 December 2016 and 31 December 2015.





# 22 Cash and cash equivalents

	31 Dec. 2016 KD	31 Dec. 2015 KD
Cash and bank balances	6,188,980	12,479,450
Term deposits – due within three months	-	159,551
Cash and cash equivalents as per the consolidated statement of financial position	6,188,980	12,639,001
Less: blocked deposits	(159,436)	(315,824)
Cash and cash equivalents for cash flow purposes	6,029,544	12,323,177

The term deposits carry effective interest rates of Nil% per annum (2015: 5.5% per annum).

Cash and bank balances include escrow account balances maintained by UAE subsidiary amounting to KD962,744 (31 December 2015: KD4,361,407) which are subject to Law No 8 of 2007 concerning guarantee accounts of real estate developments in the Emirates of Dubai.

# 23 Share capital, Share Premium, reserves and accumulated losses

	31 December 2016			31 December 2015	
	Authorised	Paid-up	Auth	orised	Paid-up
Shares of KD0.100 each	635,434,200	635,434,200	635,4	34,200	635,434,200

- a) Share premium is not available for distribution.
- The shareholders of the Parent Company at the Annual General Meeting held on 5 July 2015 approved to set off the accumulated losses of KD27,235,358 against voluntary reserve, statutory reserve and share premium by KD11,002,519, KD14,228,601 and KD2,004,238 respectively.

# 24 Treasury shares

	31 Dec. 2016	31 Dec. 2015
	КО	KD
Number of shares	26,988,002	26,988,002
Percentage of issued shares	4.25%	4.25%
Market value (KD)	4,911,816	5,505,552
Cost (KD)	12,519,938	12,519,938

Reserves of the Parent Company equivalent to the cost of the treasury shares have been earmarked as non-distributable.

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25 Statutory reserve, voluntary reserves and non-controlling interests

## 25.1 Statutory reserve

As required by the Companies Law and the Parent Company's articles of association, 10% of the profit for the year before KFAS, NLST, Zakat provision and board of directors remuneration but after taxation on overseas subsidiaries and non-controlling interests is transferred to the statutory reserve until the balance reaches 50% of the Parent Company's issued and paid-up capital. Any transfer to the statutory reserve thereafter is subject to approval from the general assembly. No transfer is required in a year when losses are made. Distribution of the statutory reserve is limited to the amount required to enable the payment of a dividend of 5% of paid-up share capital to be made in years when retained earnings are not sufficient for the distribution of a dividend of that amount.

## 25.2 Voluntary reserve

In accordance with Parent Company's articles of association, certain percentage of the Parent Company's profit before KFAS, NLST, Zakat provision and board of directors' remuneration but after taxation on overseas subsidiaries and non-controlling interests is transferred to the voluntary reserve at the direction of the board of director which is to be approved at the general assembly. No transfer is required in a year when losses are made. There are no restrictions on distribution of voluntary reserve carry. For the year 2016, Board of Directors proposed to transfer 10% of the above mentioned profit to the voluntary reserve and this is subject to approval of General Assembly of shareholders.

## 25.3 Non-controlling interest

a) During 2014, one of the UAE subsidiaries has acquired 100% ownership interest in Vacational Club Venture Ltd. ("VCV" a sub-subsidiary). Subsequent to the acquisition, the subsidiary and Al Tijaria (the "First Investor") entered into an agreement to restructure VCV to carry on a vacation ownership/timeshare business. As per the said agreement, the subsidiary had to contribute assets to retain 70% equity shareholding and the First Investor had to initially contribute USD3.675 Mn (equivalent to KD1.077Mn) and inject up to USD15 Mn (equivalent to KD4.399Mn) in order to retain a 30% equity shareholding in VCV. The subsidiary and the First Investor also agreed to find other investors for VCV.

As a result of the said agreement, in August 2014, the First investor injected AED18.403 Mn (equivalent to KD1.417Mn). Share certificate to ensure 70% equity shareholding of the subsidiary and 30% equity shareholding of the First Investor in VCV were issued on 16 February 2015. During the year 2015, consequent to a capital call, the First investor contributed AED30.917 Mn (equivalent to KD2.547 Mn) in VCV.

Further during 2015, the subsidiary entered into a disposal arrangement with a related party and an investor (the "Second Investor"). Under this arrangement, the subsidiary sold 11% of its beneficial interest in VCV to the Second Investor against a consideration of AED18.118Mn (equivalent to KD1.485Mn) resulting in dilution of its controlling interest in VCV to 59%.

Accordingly, the increase in non-controlling interest recognized in equity during the year 2015 represents, further contribution made by the first investor and the Second Investor during the previous year amounting to AED49.035Mn (equivalent to KD4.058Mn) and their share in net losses of VCV from the date of contribution to 31 December 2015.

b) During 2015, one of the UAE subsidiaries has acquired the entire non-controlling interest with respect of Yotel Investment Limited for a consideration of GBP439,712 (equivalent to KD199,750) resulting in a loss of GBP1,843,598 (equivalent to KD825,920). (also refer note 7.1.2 3).



# 26 Redeemable preference shares

During 2011, IFA Hotels and Resort 1, a subsidiary of IFA Hotels and Resorts – FZE, resolved per a special resolution to buy back the entire shareholding of FHR Gulf Management FZ – LLC, the "non controlling interest" at that time, and presently operator of one of the Hotels owned by the Group (the "Hotel Operator"). In consideration, the subsidiary issued the following classes of preferred shares to the Hotel Operator.

- a. 127,610.50 Series A preferred shares with a par value of USD0.0001 (equivalent to KD0.0000294). These shares have voting rights and are redeemable and non-convertible. The issue price and entitlement of each share is USD 39.1817 (equivalent to KD11.914). No dividend is payable on these shares. The term of these shares is five years, at which point any shares that have not been redeemed in accordance with the amended and restated Articles of Association of the subsidiary undertaking will be redeemed and re-issued as Series B Preferred Shares. During the year 2015, all of the Series A Preferred Shares were redeemed and re-issued as Series B Preferred Shares, upon completion of their five year term.
- b. 127,610.50 Series B Preferred Shares with a par value of USD 0.0001 (equivalent to KD0.0000294). These shares have voting rights and are cumulative, redeemable and non-convertible. The issue price and entitlement of each share is USD39.1817 (equivalent to KD11.914). These shares carry fixed dividend of 6% per annum from the sixth to the tenth year and thereafter 10% per annum. After the Series A Preferred Shares have been redeemed, Series B Preferred Shares will be redeemed promptly following each Refinancing Redemption Event as defined in the amended and restated Articles of Association of the subsidiary undertaking.

During the year, IFA Hotels and Resort 1 negotiated certain amendments to its agreements with the Hotel Operator. As a result of the said amendments, all of the Series B Preferred Shares were transferred to IFA Hotels and Resorts – FZE at nil consideration, and accordingly the Group was able to recognise an income of AED38,444,482 (equivalent to KD3,169,603) which has been included under "other income" in the consolidated statement of profit or loss.





27 Term loans

	Effective interest rates %	31 Dec. 2016 KD	31 Dec. 2015 KD
Term loan – UAE	6.3% - 15.3%	101,229,191	96,421,979
Term loan – South Africa	2.25% - 9.5%	11,789,071	12,103,392
Term loan – Lebanon	<u> -</u>	-	2,868,787
Term loan – Portugal	6.5%	3,563,440	4,112,828
		116,581,702	115,506,986
Less: Amount due within one year		(33,613,931)	(27,261,006)
Amount due after more than one year		82,967,771	88,245,980

- a. Term loans represent loans obtained by the subsidiaries in Dubai, South Africa and Portugal to finance the projects in Dubai, United Kingdom and purchase of properties/finance projects in South Africa and Portugal.
- b. The loans obtained by the South African subsidiaries are secured by:
  - the mortgage of property, plant and equipment with a carrying value of KD6,710,831 (31 December 2015: KD6,345,281).
  - The mortgage of properties under development with a carrying value of KD6,664,853 (2015: KD6,423,008).
  - The mortgage of trading properties with a carrying value of KD2,712,778 (2015: KD2,892,403).
- c. The loan obtained by the Portugal subsidiaries is secured by investments properties with a carrying value of KD7,438,139 (31 December 2015: KD7,642,994).
- d. Loan obtained by UAE subsidiaries amounting to KD68,295,242 (2015: KD70,959,949) from a foreign bank:

On 15 September 2013, Trunk Proporo FZE and IFA HI Trunk FZE, sub-subsidiaries of the UAE subsidiary, secured a credit facility agreement with a foreign bank amounting to USD175,000,000 (equivalent to KD53,606,875 as of December 2016 and KD53,213,125 as of 31 December 2015) (the 'Revised SCB Facility') which was utilised to settle existing facility of USD 115,000,000 (equivalent to KD35,227,375) (the "SCB Facility"). The Revised SCB Facility carries interest at LIBOR plus margin. Hotel property is pledged against the Revised SCB Facility. Schedule repayment started from 30 June 2015 with completion on 30 June 2018. A subsidiary to the UAE subsidiary (located in Cayman Island) has also guarantee the Revised SCB Facility.

On 29 June 2015, the UAE subsidiary entered into an additional facility with SCB (the "Additional SCB Facility") amounting to AED210 Mn (equivalent to KD17,384,703) for the purpose of settlement of amounts payable to the main contractor in connection with the development costs of Balqis Residence project of the Group. The Additional SCB Facility was drawn on 5 July 2015, carries interest at the rate of LIBOR plus margin, with repayment on 5 January 2016. Thereafter the Subsidiary opted to exercise the "Extension Option" as per the facility agreement with revised maturity date of 29 March 2017. Balqis Residencies FZE and Kingdom of Sheba Hotel FZE, (UAE sub-subsidiaries), respectively are quarantors of the additional SCB Facility.

# 27 Term loans (continued)

## e. Loan obtained by UAE subsidiary amounting to KD15,627,657 (2015: KD15,271,529) from Invest bank

On 18 July 2013, the UAE subsidiary obtained a Real Estate Loan from Invest Bank PSC for an amount of AED54,000,000 (equivalent to KD4,470,352) (the 'First IB Loan') to partially fund property acquisition. The loan is fully secured by first degree fully registered mortgage and insurance over ten private residential club units (owned by a UAE subsubsidiary), corporate guarantee covering 110% of total facilities and irrevocable undertaking from the Parent Company as well as post-dated cheques covering the monthly interest at a fixed interest.

Repayment was to be made through the sale proceeds of mortgaged apartments by July 2017 and minimum 80% of sales proceeds of the apartments (and also rentals of apartments if rented out) are to be deposited into the subsidiary's account with Invest Bank PSC, for reduction or full settlement of the loan.

On 14 September 2013, an addendum facility of AED115Mn (equivalent to KD9,520,195) was secured (the "Second IB Loan") which was drawn on 31 December 2013 and was payable in three equal instalments after a grace period of 12 months from the date of draw down. Two instalments amounting to AED39.33Mn have been paid. Earlier payments are allowed subject to a additional interest rate of 2% per annum on residue amount. The Second IB Loan is secured by the way of first degree registered mortgage over a plot of land located at Crescent – Palm Jumeirah, Dubai, UAE (included in property under development) and owned by a UAE sub-subsidiary. Corporate guarantee covering 110% of total facilities and irrevocable undertaking from the UAE subsidiary as well as post-dated cheques covering quarlely fixed interest have also been provided in relation to the Second IB Loan. Irrevocable undertaking from the Parent Company is given to settle any shortfall in repayment from own sources of income.

On 31 December 2016, upon maturity of the second IB Loan, the UAE subsidiary negotiated an extended repayment date for the balance of AED38.33 Mn (equivalent to KD3,196,732) to 31 March 2017 with fixed interest for the term.

On 28 December 2015, the UAE subsidiary obtained a business term loan of AED95,000,000 (equivalent to KD7,864,509) (the 'Third IB Loan') from Invest Bank PSC, carrying fixed interest payable on a quarterly basis. Post Dated Cheques (PDCs), drawn on another bank, have been provided for servicing of interest. The loan is to be repaid in one bullet payment on 31 December 2018, although early repayment is allowed subject to a penalty of 2% per annum on the prepaid amount. The Third IB Loan is secured by way of assigning the unsold units of 'The 8' project being undertaken by C Fourteen FZE, a sub-subsidiary of the UAE subsidiary, along with the assignment of insurances of the said project, in favour of Invest Bank PSC. Further, corporate guarantee covering 110% of total facilities and an irrevocable undertaking is also given to settle any shortfall in repayment from own sources of income, by the Parent Company.

## f. Loan obtained by UAE subsidiary amounting to KD11,465,652 (2015: KD10,190,501) from C View Fourteen Limited.

During the year ended 31 December 2013, the UAE subsidiary entered into investment arrangements with C View Fourteen Limited (the "Investor"). In relation to these investment arrangements, AED110,000,000 (equivalent to KD8,486,247) was received in advance from the Investor and the Company transferred 84,615 shares (the 32.5% holding) of C Fourteen (BVI) Limited (100% owned subsidiary of the UAE Subsidiary) in the name of the Investor as a security against the deposit money.

During the year ended 31 December 2014, upon finalisation of these investment arrangements, AED110,000,000 (equivalent to KD8,802,696) has been transferred to term loans. These investment arrangements are for a period of 60 months from January 1, 2014 and carry fixed interest at 8 percent per annum payable quarterly in arrears (the Coupon) which would be revised in case of a default.

In addition to the 32.5% holding in C Fourteen (BVI) Limited, total saleable area of at least 84,832.65 square feet (the Units) in the project being undertaken by C Fourteen FZE will also be kept in the name of the Investor without any further consideration. The Investor has a Put Option (exercisable between the 42nd to 60th months) and the UAE Subsidiary has a Call Option (exercisable at any time during the 60 months) to early settle the investment arrangements. No further deposit has been or will be received against the transfer of the Units in the Investor's name.

# 27 Term loans (continued)

f. Loan obtained by UAE subsidiary amounting to KD11,465,652 (2015: KD10,190,501) from C View Fourteen Limited. (continued)
When the Put Option or the Call Option is exercised, the Investor has to transfer the 32.5% holding in C Fourteen (BVI) Limited as well as the Units, back to the UAE subsidiary and the UAE subsidiary is liable to pay the Investor a settlement amount as stipulated in the investment arrangements agreement. The carrying value of the financing facility is not materially different from the present value of the settlement amount.

If the Put Option or the Call Option is not exercised up to 60 months from 1 January 2014, the UAE subsidiary shall transfer full title and ownership of the Units to the Investor and the Investor shall transfer the 32.5% holding in C Fourteen (BVI) Limited back to the UAE subsidiary and said transfers will be deemed as the settlement of the investment arrangements.

Though the legal title of the 32.5% shares in C Fourteen (BVI) Limited has been transferred in the name of the Investor, in substance the UAE subsidiary keeps all the risks and rewards attached to these shares including the right of dividend. Further, these shares cannot be sold freely by the Investor in the market because the UAE subsidiary has a Call Option to restrict this right. Therefore, no minority interest related to these shares has been calculated and recorded and this transfer of shares in the name of the Investor has been merely treated as a security against this financing arrangement.

g. Loan obtained by UAE subsidiary amounting to KD5,840,640 from Al Reema Finance PJSC.

On 17 March 2016, Balqis Residence FZE, a sub-subsidiary of a UAE subsidiary, entered into a borrowing agreement with Al Reem Finance PJSC for a total facility amount of AED 70Mn (equivalent to KD5,757,896). As of 31 December 2016, the entire amount has been drawn down bearing fixed interest payable quarterly. The maturity date of the principal is two years from the date of draw down and is subject to a payment in kind fixed in the agreement. The Parent Company is the guarantor in respect of this facility.

# 28 Retention Payable

	31	Dec. 2016	31 Dec. 2015
		KD	KD
Retention payable		4,493,212	3,216,059
Less: Amount due within one year	(1	,603,698)	-
Amount due after more than one year		2,889,514	3,216,059

Retention payable comprise of the contractually agreed retentions and performance guarantees payable to the main contractor for the project being undertaken by Balqis Residence FZE, and C Fourteen FZE.

# 29 Accounts payable and other liabilities

	31 Dec. 2016 KD	31 Dec. 2015 KD
Accounts payable	17,495,862	16,593,539
Accrued construction costs	593,926	1,443,426
Other accruals	4,782,630	4,795,061
Deferred tax	1,590,780	1,176,329
Deferred income	1,948,641	2,031,200
Dividend payable	510,839	512,511
KFAS, NLST and Zakat payables	3,849,224	3,694,358
Refundable deposits due to customers in relation to forfeited sale contracts	4,023,609	4,175,817
Land transfer fee payable	247,135	466,822
Other payables (a)	6,153,216	11,868,433
	41,195,862	46,757,496

<sup>(</sup>a) Other payables include post dated cheques amounting to KD899,263 (2015: KD5,472,098) issued against settlement of legal cases filed by unit holders in Balqis Residence FZE (a UAE sub-subsidiary). Out of these, post dated cheques amounting to KD720,540 (2015: KD3,469,746) have been issued in respect of refunds of deposits received from customers, and their maturities are as per court order.

# 30 Advances received from customers

These are advances received from customers against sale of residential properties under development in various projects mainly by subsidiary companies in Dubai, UAE and Lebanon. Advances that are related to the projects that are expected to be transferred to revenue within next twelve months have been classified as current liabilities.

	31 Dec. 2016	31 Dec. 2015
	КО	KD
Balance at the beginning of the year	11,159,660	134,584,034
Effect of change in accounting policy (refer note 4.3)		(104,769,468)
	11,159,660	29,814,566
Advances received during the year	15,079,667	8,703,766
Revenue recognised during the year	(10,381,045)	(24,242,374)
Deposits transferred to other operating income		(132,563)
Deposits transferred to other payables		(3,469,746)
Deposit refunded upon cancellation	(1,796,055)	(216,137)
De-recognition on disposal of subsidiary	(658,064)	-
Foreign exchange adjustment	152,675	702,148
Balance at end of the year	13,556,838	11,159,660

# 31 Proposed distributions

The board of directors of the Parent Company propose not to distribute any dividend for the year ended 31 December 2016 (31 December 2015: Nil). This proposal is subject to the approval of the annual general assembly of shareholders.

No dividends were distributed for the year ended 31 December 2015.

# 32 Segmental information

The Group activities are concentrated in four main segments: property development, hoteliering, investments and others. The segments' results are reported to the higher management in the Group. In addition, the segments revenue, assets are reported based on the geographic locations which the Group operates in.

The following is the segments information, which conforms with the internal reporting presented to management.

# Year Ended 31 Dec. 2016

	Property development KD	Hoteliering KD	Investments KD	Others KD	Total KD
Segment revenue	17,482,694	30,333,584	6,022,184	3,094,029	56,932,491
Less:					
Net income from ticket sale and related services					(211,093)
Fees and commission income					(320,833)
Share of results of associate					414,597
Change in fair value of investment properties					5,073
Impairment in value of assets					48,187
Net gain on disposal of subsidiary					(4,610,795)
Gain on partial disposal of associate					(897,818)
Interest income					(264,522)
Other income					(7,077,688)
Revenue as per consolidated statement of profit or loss					44,017,599
Segment profit/(loss) before taxation, KFAS, NLST and Zakat	2,151,267	2,911,896	(2,071,772)	26,747	3,018,138
Depreciation	891,459	2,650,393	3,794	4,200	3,584,768
Impairment in value of available for sale investments	-	-	(47,237)	-	(47,237)
Impairment in value of accounts receivable and other assets	-	-	-	(950)	(950)
Segment assets	255,581,672	22,966,399	9,411,628	786,540	288,746,239
Segment liabilities	(188,189,925)	(9,565,319)	(21,176,992)	(219,868)	(219,152,104)

# 32 Segmental information (continued)

# Year Ended 31 Dec. 2015

	Property development KD	Hoteliering KD	Investments KD	Others KD	Total KD
Segment revenue	32,102,849	30,468,258	13,263,069	1,074,810	76,908,986
Less:					
Net income from ticket sale and related services					(213,391)
Change in fair value of investment properties					58,117
Impairment in value of assets					4,120,256
Gain on disposal of subsidiary					(15,287,357)
Interest income					(239,845)
Other income					(3,440,625)
Revenue as per consolidated statement of profit or loss					61,906,141
Segment profit/(loss) before taxation, KFAS, NLST and Zakat	(2,449,983)	(5,093,775)	9,463,712	16,830	1,936,784
Depreciation	1,823,587	2,700,483	14,837	8,021	4,546,928
Impairment in value of available for sale investments	-	-	(68,510)	<del>-</del>	(68,510)
Impairment in value of accounts receivable and other assets	-	-	-	(1,551,746)	(1,551,746)
Impairment in value of loans to associate	-	-	(2,500,000)	-	(2,500,000)
Segment assets	254,051,104	23,859,742	15,657,726	752,707	294,321,279
Segment liabilities	(200,542,165)	(9,694,387)	(18,542,340)	(212,781)	(228,991,673)

# Geographical segments:

The geographical analysis is as follows:		Assets		Revenue
	31 Dec. 2016	31 Dec. 2015	31 Dec. 2016	31 Dec. 2015
Kuwait	2,851,898	9,376,875	1,008,668	(1,436,612)
UAE and Asia	235,204,431	237,873,053	44,815,589	58,094,224
Africa	30,884,394	23,785,137	10,211,205	2,678,076
Others	19,805,516	23,286,214	897,029	17,573,298
	288,746,239	294,321,279	56,932,491	76,908,986

# 33 Capital commitments and contingencies

## **Capital expenditure commitments**

At 31 December 2016, the Group was committed to invest in the additional anticipated funding required to build several real estate projects in Dubai, UAE and South Africa. The estimated funding commitments on these projects are as follows:

	31 Dec. 2016	31 Dec. 2015
	KD	KD
Estimated and contracted capital expenditure for construction of properties under development and trading properties	30,700,900	39,850,766
Finance guarantees	25,020	24,836
Post-dated cheques issued	899,263	755,803
	31,625,183	40,631,405

The Group expects to finance the future expenditure commitments from the following sources:

- a) sale of trading properties;
- b) deposits received from customers;
- c) repayment of advances provided by shareholders, related entities, joint ventures; and
- d) borrowings, if required.

# 34 Related party transactions

Related parties represent the ultimate Parent Company, associates, joint ventures, directors and key management personnel of the Group, and other related parties such as subsidiaries of the Ultimate Parent Company (fellow subsidiaries), major shareholders and companies in which directors and key management personnel of the Group are principal owners or over which they are able to exercise significant influence or joint control. Pricing policies and terms of these transactions are approved by the Group's management.

Significant transactions and balances with related parties included in the consolidated financial statements are as follows:

# Balances included in the consolidated statement of financial position:

Amounts due from other related parties (note 19)\*

Amounts due to Ultimate Parent Company

Amounts due to other related parties

Short term deposit placed with joint venture (note 22)

Gain recognised in equity on partial disposal of interest in a subsidiary

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31 Dec. 2016 KD	31 Dec. 2015 KD
1,674,099	1,404,76
16,580,410	16,190,61
25,461,977	31,823,54
	159,55
	79,09

<sup>\*</sup> This includes an amount due from associate amounting to KD168,363 (31 December 2015: KD108,758).

## 6

# 34 Related party transactions (continued)

## Transactions included in the consolidated statement of income

Gain on partial disposal of associate (note 7.2)

Gain recognised on disposal of subsidiaries (note 7.1.2)

Fees and commission income

Finance costs

Impairment in value of receivable and other assets (note 19 a)

Impairment in value of associates & joint venture (notes 7.2.2)

Profit on partial disposal of subsidiary – excluding the deemed gain (note 7.1.2)

# Compensation of key management personnel of the Group

Short-term employee benefits

Year ended
31 Dec. 2016
KD
897,818
4,610,795
320,833
332,952
(950)
521,649

Year ended
31 Dec. 2015
KD

395,233
(1,551,746)
(2,500,000)
7,762,813

Related party balances outstanding at year end due to funds transfer are included under due from related parties and due to related parties.

Amount due from other related parties are interest free and have no specific repayment dates.

Amount due to other related parties include short term advance of KD7,802,584 (31 December 2015: KD8,204,640) which carry interest at 2.5% to 4.25% above the Central Bank of Kuwait discount rate per annum with no specific repayment dates and the remaining balances of KD17,659,393 (31 December 2015: KD23,618,900) are non-interest bearing and have no specific repayment terms. Further, amount due to Ultimate Parent Company are non-interest bearing and have no specific repayment dates.

Summary of financial assets and liabilities by category and fair value measurment

# 35.1 Categories of financial assets and liabilities

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The carrying amounts of the Group's financial assets and liabilities as stated in the consolidated statement of financial position may also be categorized as follows:

	31 Dec. 2016 KD	31 Dec. 2015 KD
Financial assets:		
Available for sale investments		
- at cost or cost less impairment	758,046	832,392
- at fair value	5,251,404	5,207,161
	6,009,450	6,039,553
Loans and receivables (at amortised costs):		
- Loans to associates (note 7.2.2.1)	3,060,875	2,771,627
- Accounts receivable and other assets (note 19)	13,365,266	12,213,270
- Cash and cash equivalents	6,188,980	12,639,001
	22,615,121	27,623,898
Total financial assets	28,624,571	33,663,451
Financial liabilities at (amortised cost):		
- Term loans	116,581,702	115,506,986
- Redeemable preference shares		3,040,647
- Retention payable	4,493,212	3,216,059
- Due to related parties	42,042,387	48,014,158
- Accounts payable and other liabilities	41,195,862	46,757,496
Total financial liabilities	204,313,163	216,535,346

# 35.2 Fair value measurement

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Group measures financial instruments such as available for sale investments (excluding certain available for sale investments which are carried at cost/cost less impairment for reasons specified in Note 18 to the consolidated financial statements) at fair value and measurement details are disclosed in note 35.3 to the consolidated financial statements. In the opinion of the group's management, the carrying amounts of all other financial assets and liabilities which are carried at amortised costs are considered a reasonable approximation of their fair values.

The Group also measures non financial assets such as investment properties at fair value at each annual reporting date (refer 35.4).

# 35 Summary of financial assets and liabilities by category and fair value measurment (continued)

## 35.3 Fair value hierarchy for financial instruments measured at fair value

The following table presents the financial assets which are measured at fair value in the consolidated statement of financial position in accordance with the fair value hierarchy.

This hierarchy Groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset
- or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the financial asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

The financial assets measured at fair value in the consolidated statement of financial position are grouped into the fair value hierarchy as follows: 31 December 2016 Level 1 Level 2 Level 3 **Balance** Note KD KD KD Assets at fair value Available for sale investments - Local investments - Ouoted shares 125,519 125,519 а - Foreign investments – Unquoted shares b 5,125,885 5,125,885 **Total assets** 125,519 5,125,885 5,251,404

				iviai
	Level 1	Level 2	Level 3	Balance
Note	KD	KD	KD	KD
а	147,093	-	-	147,093
Ь	-	-	5,060,068	5,060,068
	147,093	-	5,060,068	5,207,161
		Note KD  a 147,093 b -	Note         KD         KD           a         147,093         -           b         -         -	Note         KD         KD           a         147,093         -         -           b         -         -         5,060,068

# Measurement at fair value

The Group's finance team performs valuations of financial items for financial reporting purposes, including Level 3 fair values, in consultation with third party valuation specialists for complex valuations, where required. Valuation techniques are selected based on the characteristics of each instrument, with the overall objective of maximising the use of market-based information.

The methods and valuation techniques used for the purpose of measuring fair value are as follows:

## a) Quoted shares (level 1)

Quoted shares represent all listed equity securities which are publicly traded in stock exchanges. Fair values have been determined by reference to their quoted bid prices at the reporting date.

## b) Unquoted shares (level 3)

These represent holdings in foreign unlisted securities which are measured at fair value. Fair value is estimated based on the net asset value reported in the latest available financial information, discounted cash flow model or other valuation technique which includes some assumptions that are not supportable by observable market prices or rates.

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Total

# 35 Summary of financial assets and liabilities by category and fair value measurment (continued)

# 35.3 Fair value hierarchy for financial instruments measured at fair value (continued)

## Level 3 Fair value measurements

The Group measurement of financial assets and liabilities classified in level 3 uses valuation techniques inputs that are not based on observable market date. The financial instruments within this level can be reconciled from beginning to ending balances as follows:

	31 Dec. 2016	31 Dec. 2015
As at 1 January	KD 5,060,068	KD <u>-</u>
Transferred from cost to fair value	-	6,350,011
Change in fair value	16,731	(1,438,768)
Additions during the year	74,748	176,149
Impairment of level 3 investments	(25,663)	(27,324)
As at 31 December	5,125,884	5,060,068

The following table provides information about the sensitivity of the fair values measurement to changes in the most significant unobservable inputs:

## 31 December 2016

Financial asset	Valuation technique	Significant unobservable input	Range (weighted average)	Sensitivity of the fair value measurement to the input
Unquoted shares	DCF Method	Long term growth rate for cash flows for subsequent years	3%	Higher the growth rate, higher the value
		WAAC	8%	Higher the WACC, lower the value

# **31 December 2015**

Financial asset	Valuation technique	Significant unobservable input	Range (weighted average)	Sensitivity of the fair value measurement to the input
Unquoted shares	DCF Method	Long term growth rate for cash flows for subsequent years	3%	Higher the growth rate, higher the value
		WAAC	8%	Higher the WACC, lower the value

The impact on profit or loss and other comprehensive income would be immaterial if the relevant risk variable used to fair value the level 3 investments were changed by 5%.

In case of AFS assets, the impairment charge in the profit or loss would depend on whether the decline is significant or prolonged. An increase in the fair value would only impact equity (through OCI) and, would not have an effect on profit or loss.

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# 35 Summary of financial assets and liabilities by category and fair value measurment (continued)

## 35.4 Fair value measurement of non-financial assets

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis at 31 December 2016:

Investment properties	Level 1 KD	Level 2 KD	Level 3 KD	Total KD
- Apartments in Portugal	-	-	7,438,139	7,438,139
	-	-	7,438,139	7,438,139
31 December 2015	Level 1	Level 2	Level 3	Total
Investment properties	KD	KD	KD	KD
- Apartments in Portugal	-	-	7,642,994	7,642,994
	_	_	7,642,994	7,642,994
			7,042,774	1,042,994

Fair value of the investment properties disclosed in above has been determined by independent valuers using market comparison in Portugal (2015: Portugal) assessed by valuers and data provided by management. Therefore, it falls in the level 3 of the fair value hierarchy. Information on significant inputs and assumptions are as follows:

## 31 December 2016:

Description	Valuation technique	Significant unobservable input	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Apartments in Portugal	Transaction comparison approach/ Market method and cost method	Estimated market price (per sqm)	KD1,981 to KD2,416	The higher the estimated market price, the higher the fair value
31 December 2015: Description	Valuation technique	Significant unobservable input	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Apartments in Portugal	Transaction comparison approach/ Market method and cost method	Estimated market price (per sqm)	KD1,967 to KD2,080	The higher the estimated market price, the higher the fair value
		Construction cost method (per sqm)	KD2,109	The higher the construction cost, the higher the fair value

# Level 3 Fair value measurements

The group measurement of investment properties classified in level 3 uses valuation techniques inputs that are not based on observable market data. The movement in investment properties is given in note 17.

# 36 Risk management objectives and policies

The Group's principal financial liabilities comprise "redeemable preference shares", "term loans", "retention payable", "due to related parties and accounts payable and other liabilities". The main purpose of these financial liabilities is to raise finance for Group operations. The Group has various financial assets such as accounts receivable and other assets, cash and cash equivalents, loans to associates and investment securities which arise directly from operations.

The Group's activities expose it to variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Parent Company's board of directors sets out policies for reducing each of the risks discussed below.

The Group does not use derivative financial instruments.

The most significant financial risks to which the Group is exposed to are described below.

## 36.1 Market risk

## a) Foreign currency risk

Foreign currency risk is the risk that the fair values or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Group mainly operates in the Middle Eastern countries, South Africa & Indian Ocean region and European countries and is exposed to foreign currency risk arising from various foreign currency exposures, primarily with respect to US Dollar, UAE Dirhams, UK Pounds, Euro and South African Rand. The Group's statement of financial position can be significantly affected by the movement in these currencies. To mitigate the Group's exposure to foreign currency risk, non-Kuwaiti Dinar cash flows are monitored.

Generally, the Group's risk management procedures distinguish short-term foreign currency cash flows (due within twelve months) from longer-term cash flows. Foreign currency risk is managed on the basis of continuous assessment of the Groups' open positions.

The Group had the following significant exposures denominated in foreign currencies at the reporting date, translated into Kuwaiti Dinars at the closing rates:

 US Dollars
 31 Dec. 2016 Equivalent KD
 31 Dec. 2015 Equivalent KD

 US Dollars
 135,146
 424,741

 Euro
 26,841
 15,200

Exposures to foreign exchange rates vary during the year depending on the volume and nature of the transactions. Nonetheless, a reasonable possible change in exchanges rates of the foreign currencies noted above would not have a significant impact on the Group's consolidated profit or loss.

## Risk management objectives and policies (continued) 36

## 36.1 Risk market (continued)

b) Interest rate risk
Interest rate risk arises from the possibility that changes in interest rates will affect future profitability or the fair values of financial instruments. The Group is exposed to interest rate risk with the Group by maintaining an appropriate mix between fixed and respect to its term deposits and borrowings which are (both at fixed rate and floating interest rates). The risk is managed by the Group by maintaining an appropriate mix between fixed and floating rate term deposits and borrowings.

Positions are monitored regularly to ensure positions are maintained within established limits.

The Group does not have any off balance sheet financial instrument which are used to manage the interest rate risk.

The following table illustrates the sensitivity of the profit/(loss) for the year to a possible change in interest rates of + 1% and - 1% (2015: + 1% and -1%) with effect from the beginning of the year. The calculation is based on the Group's financial instruments held at each reporting date. All other variables are held constant.

Increase in interest rates					
31 Dec. 2016	31 Dec. 2015				
1%	1%				
KD	KD				
(1,106,659)	(965,460)				

Decrease in interest rates					
31 Dec. 2016	31 Dec. 2015				
1%	1%				
KD	KD				
1,106,659	965,460				

Profit for the year

This is a risk that the value of financial instruments will fluctuate as a result of changes in market prices, whether these changes are caused by factors specific to individual instrument or its issuer or factors affecting all instruments, traded in the market. The Group is not exposed to any significant price risks as of 31 December 2016 as majority of the Group's investments are unquoted.

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group credit policy and exposure to credit risk is monitored on an ongoing basis. The Group seeks to avoid undue concentrations of risks with individuals or Groups of customers in specific locations or business through diversification of its activities.

The Group's exposure to credit risk is limited to the carrying amounts of financial assets recognised at the reporting date, as summarized below:

	31 Dec. 2016	31 Dec. 2015
	KD	KD
Available for sale investments	6,009,450	6,039,553
Loans to associates (note 7)	3,060,875	2,771,627
Accounts receivable and other assets (note 19)	13,365,266	12,213,270
Cash and cash equivalents	6,188,980	12,639,001
	28,624,571	33,663,451

# 36 Risk management objectives and policies (continued)

# 36.2 Credit risk (continued)

Except for certain available for sale investments, loans to associates and due from related parties referred in notes 18, 7 and 19 respectively none of the above financial assets are past due nor impaired. The Group continuously monitors defaults of customers and other counterparties, identified either individually or by Group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties. The Group's management considers that all the above financial assets that are neither past due nor impaired for each of the reporting dates under review are of good credit quality.

None of the Group's financial assets are secured by collateral or other credit enhancements.

## 36.3 Concentration of assets

The distribution of financial assets by geographic region for 2016 and 2015 are as follows:

	Kuwait	Asia & Middle East	Africa	UK & Europe	Total
	KD	KD	KD	KD	KD
At 31 December 2016					
Available for sale investments	183,255	3,259,151	11,006	2,556,038	6,009,450
Loans to associates (note 7.2.2.1)	-	<del>-</del>	3,060,875	-	3,060,875
Accounts receivable and other assets (note 19)	1,853,437	7,906,891	2,909,610	695,328	13,365,266
Cash and cash equivalents	302,506	5,413,097	444,812	28,564	6,188,980
	2,339,198	16,579,139	6,426,303	3,279,930	28,624,571
At 31 December 2015					
Available for sale investments	217,616	3,329,621	9,882	2,482,434	6,039,553
Loans to associates (note 7)	-	-	2,771,627	-	2,771,627
Accounts receivable and other assets (note 19)	1,741,835	7,588,132	1,887,912	995,391	12,213,270
Cash and cash equivalents	275,582	12,005,605	340,573	17,241	12,639,001
	2,235,033	22,923,358	5,009,994	3,495,066	33,663,451



# 36 Risk management objectives and policies (continued)

# 36.4 Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its liabilities when they fall due. To limit this risk, management has arranged diversified funding sources, manages assets with liquidity in mind, and monitors liquidity on a daily basis.

The contractual maturity of financial liabilities based on undiscounted cash flows is as follows:

	On demand	1-3 Months	3-12 Months	1-5 years	More than 5 years	Total
At 31 December 2016	KD	KD	KD	KD	KD	KD
Financial liabilities						
Term loans	<del>-</del>	4,074,082	29,716,597	83,381,745	-	117,172,424
Retention payable	-	1,603,698	-	2,889,514	-	4,493,212
Due to related parties	-	42,042,387	-	-	-	42,042,387
Accounts payable and other liabilities	-	41,195,862	-	-	-	41,195,862
	-	88,916,029	29,716,597	86,271,259	-	204,903,885

# At 31 December 2015 Financial liabilities

Financial Habilities						
Redeemable preference shares	-	-	-	3,040,647	-	3,040,647
Term loans	-	2,144,629	23,707,244	90,274,600	-	116,126,473
Retention payable	-		-	3,216,059	-	3,216,059
Due to related parties	-	48,014,158	-	-	-	48,014,158
Accounts payable and other liabilities	-	46,757,496	-	-	-	46,757,496
	-	96,916,283	23,707,244	96,531,306	-	217,154,833

# 37 Capital management objectives

The Group's capital management objectives are to ensure that the Group maintains a strong credit rating and healthy ratios in order to support its business and maximise shareholder value.

The capital of the Group consists of total equity. The Group manages the capital structure and makes adjustments in the light of changes in economic conditions and risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, buy back shares, issue new shares or sell assets to reduce debt

The Group monitors capital on the basis of the return on equity and it is calculated as profit for the year divided by total equity as follows:

	31 Dec. 2016 KD	31 Dec. 2015 KD
Profit attributable to the owners of the Parent Company	3,939,603	2,401,874
Equity attributable to the owners of the Parent Company	64,327,543	61,099,480
Return on equity attributable to the owners of the Parent Company	6.12%	3.93%